

Investor Presentation August 2006

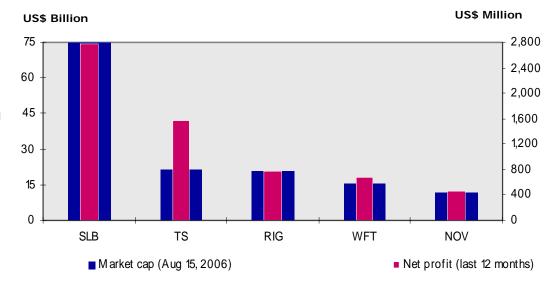


This presentation contains "forward-looking statements." Forward-looking statements are based on management's current views and assumptions and involve known and unknown risks that could cause actual results, performance or events to differ materially from those expressed or implied by those statements. These statements include information regarding management strategy, investment plans, development and growth of the seamless steel pipe and oil and gas industries, trends and other prospective data, including trends regarding the development of raw material costs and the levels of investment in oil and gas drilling worldwide and general economic conditions in the countries where Tenaris operates and sells its products and services. We do not undertake to update any forward-looking statement to reflect events or circumstances after the date of this document or to reflect the occurrence of unanticipated events.

# A key player in the global energy industry



- Leading global supplier of oilfield equipment to the oil and gas industry
- Leading supplier of welded pipes for oil and gas pipelines in South America
- Revenues of US\$6.7 billion in 2005, with 17,500 employees worldwide
- European-domiciled company with operating subsidiaries worldwide



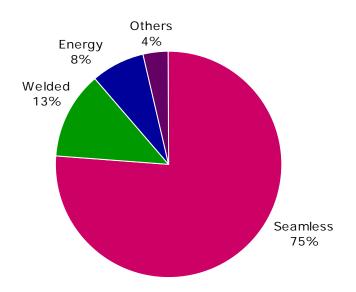
## Growth driven by oil & gas activity



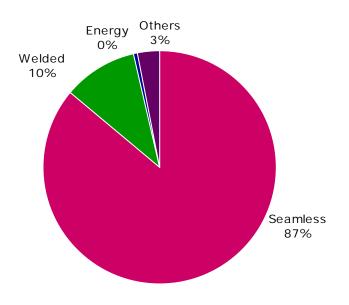
	Revenue			
	2003	2004	2005	
Seamless	2,388	3,273	5,123	
Welded	351	348	845	
Energy	333	418	526	
Others	108	97	242	
Total	3,180	4,136	6,736	

Gross profit				
2003	2004	2005		
856	1,198	2,407		
76	99	289		
17	19	13		
23	43	85		
972	1,359	2,793		

#### Net sales by segment

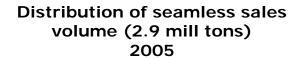


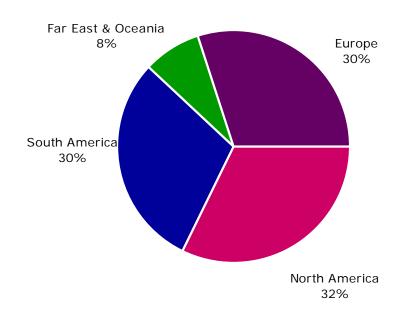
#### **Gross profit**

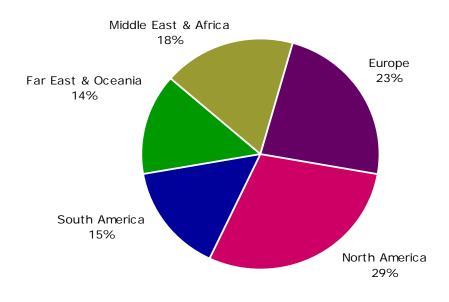


## Global operations

Distribution of seamless production (2.8 mill tons) 2005







## With worldwide presence



## Integrated business model

- Focus on sales of high value products direct to end-user customer base
- Global industrial system producing comprehensive range of products to a single quality standard
- Global R&D network
- Global supply chain management integrating tubular supply chain from the mill to the well
- Efficient, low-cost operations with 50 years of management know-how

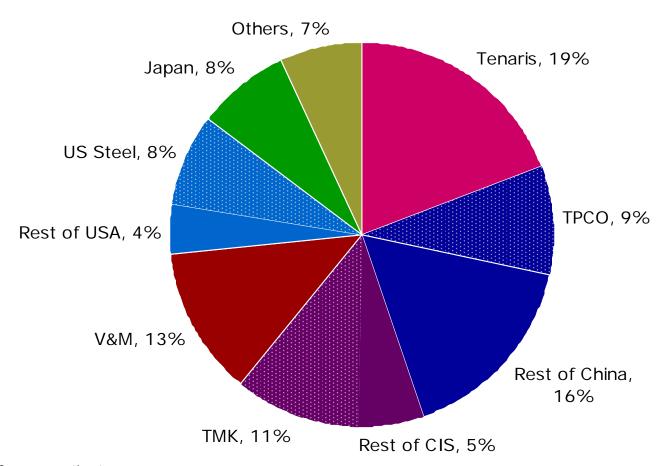




## Leading market position



#### World seamless OCTG production 2005 market share



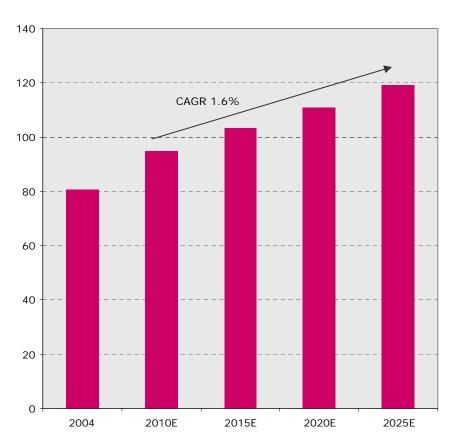
Source: Company estimates

## Demand for oil and gas continues to grow

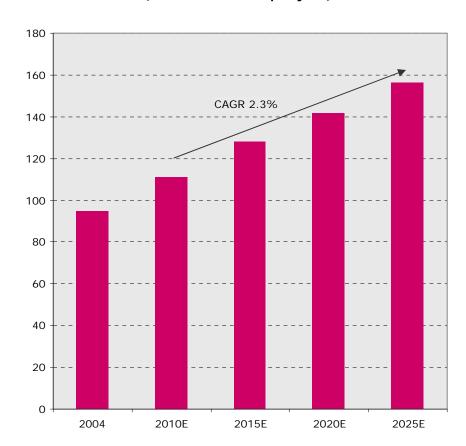


### Projected world oil demand

### (Million of barrels per day)



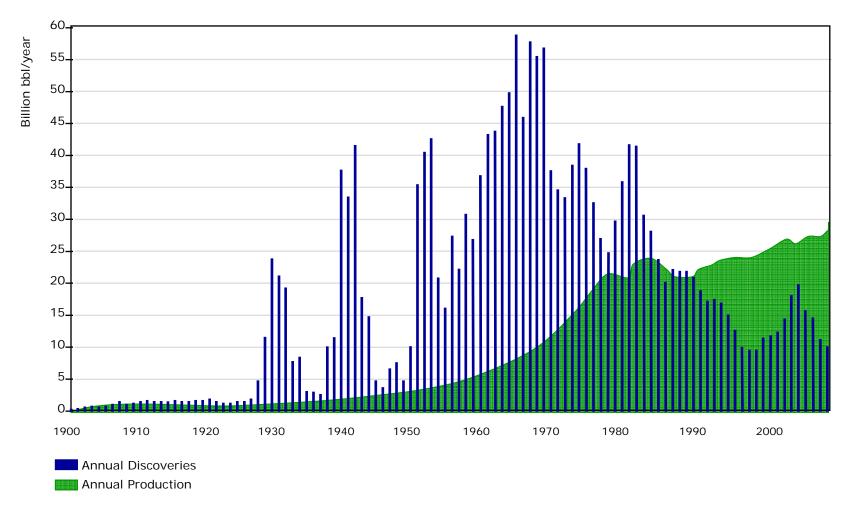
#### Projected world gas demand (Trillion cubic feet per year)



Source: BP Statistics and EIA

# But worldwide oil production exceeds discoveries





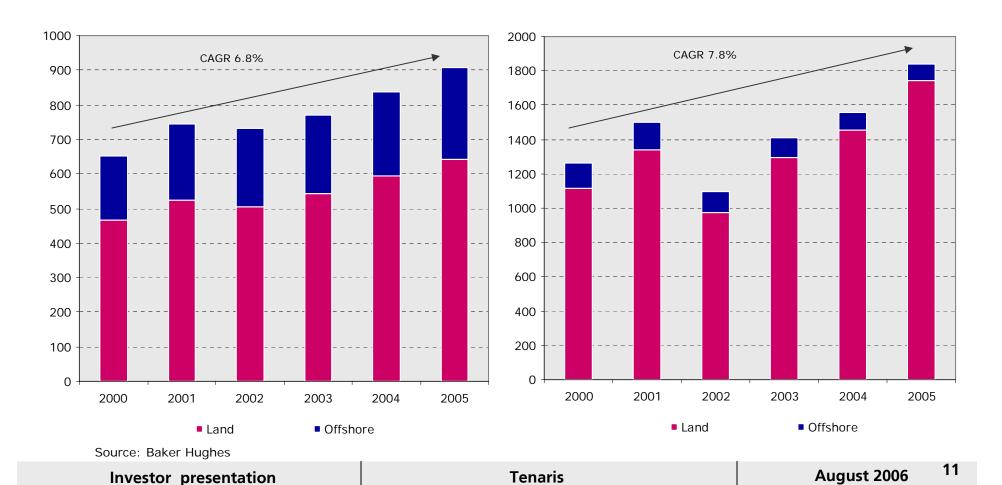
Source: BP Statistics 2004

# Drilling activity is growing faster than production



### International rig count (excluding US, Canada, Russia, onshore China)

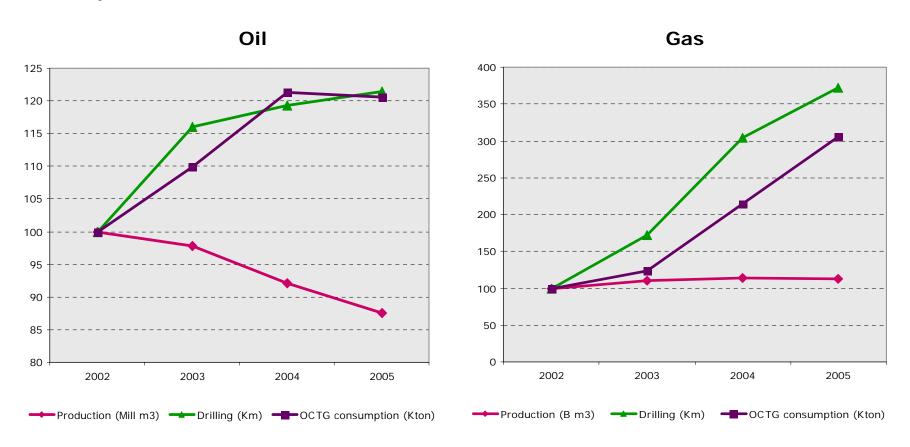
#### **US and Canada rig count**







#### **Example of a mature basin**



Source: Company data

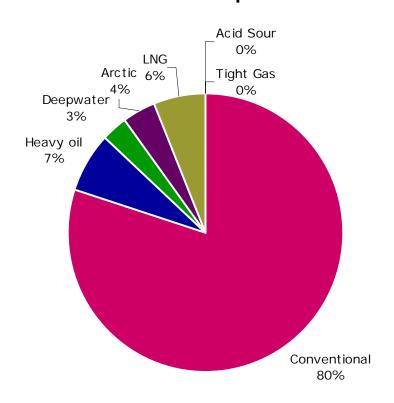


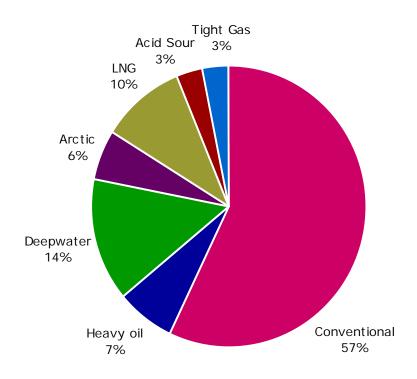


Production trend towards non-conventional sources

2003 Oil & Gas production

#### 2010 Oil & Gas production

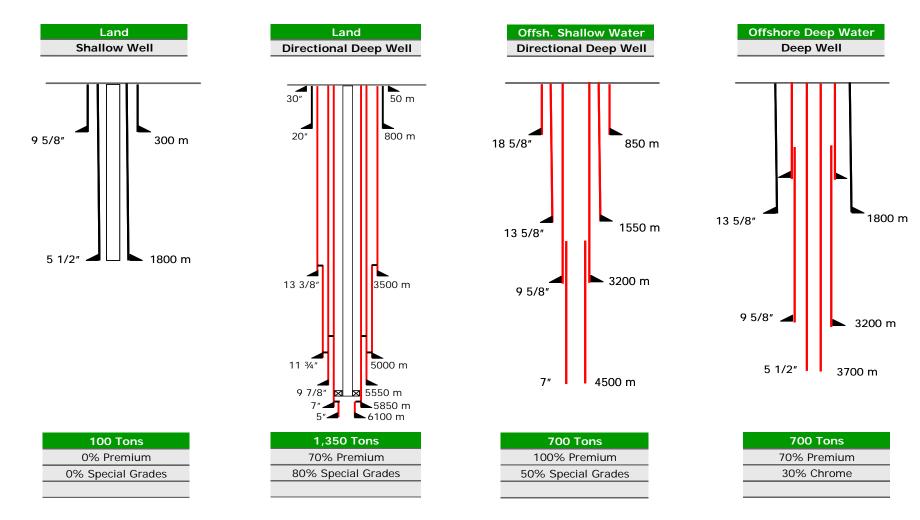




Source: ExxonMobil

## Well complexity drives demand for premium products





Source: Company data

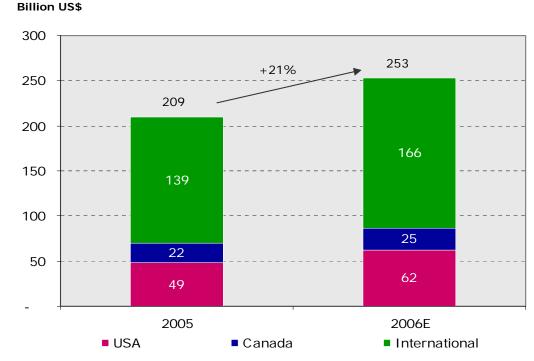
Note: Strings with Premium Connections in RED

## Oil and gas E&P capex will increase



- Oil and gas industry has strong cash flow from high oil and gas prices
- Reserve replacement and increased well complexity indicate a strong oil service cycle and substantial increases in capital spending

#### Capex survey



Source: Lehman Brothers Mid-year report June 2006

## Meeting rising demand for OCTG ...

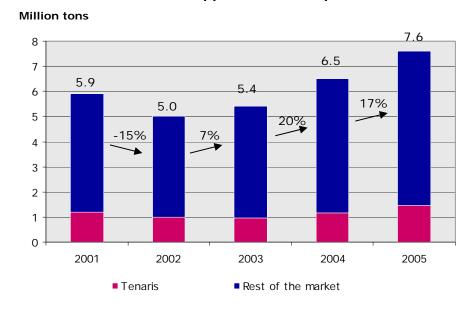


	2003	2004	2005	Increase 05/04
Oilfield (OCTG)	44%	46%	53%	24%
Pipelines (risers, flowlines, etc)	10%	8%	9%	22%
Process & Power Plant	25%	27%	20%	-22%
Industrial & Automotive	21%	19%	18%	6%
Sales volume (K Tons)	2,270	2,646	2,870	8%

#### Seamless pipe apparent consumption

#### 30 24.6 25 22.4 19.3 19.1 18.1 20 10% 15 -5% 6% 10 5 0 2001 2002 2003 2004 2005 Tenaris ■ Rest of the market

#### **OCTG** apparent consumption



Source: Company data

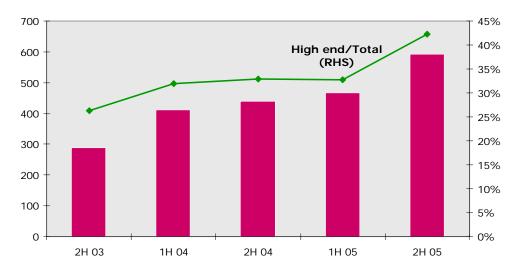
Million tons

## ... and for high-end products



#### Tenaris high-end production

#### Thousand tons

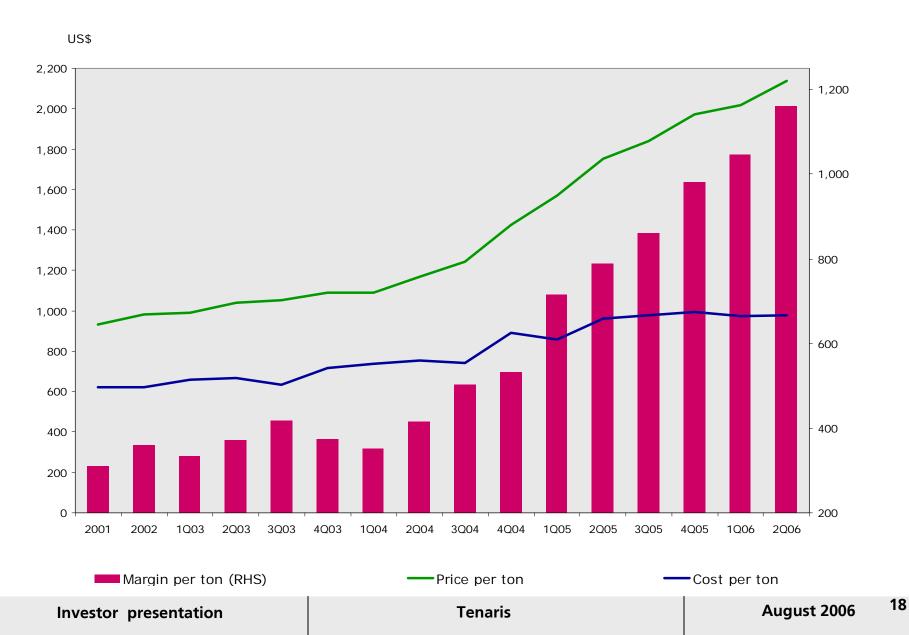


- Premium connections
- Chrome and CRA
- Special, sour and high collapse steel grades
- Offshore risers and flowlines
- Alloy boilers and heat exchangers
- Very large diameter seamless
- Cold-drawn automotive products
- Hollows for gas cylinders

Source: Company data

## Seamless pipe margins growing





## Driving financial performance

Millions of US\$	2003	2004	2005	1H 2006
Net Sales	3,180	4,136	6,736	3,745
Seamless	2,376	3,273	5,124	3,078
Welded	351	348	845	245
Energy	333	418	526	284
Others	120	97	241	139
EBITDA <sup>1</sup>	602	899	2,163	1,404
EBITDA margin	19%	22%	32%	37%
Net income <sup>3</sup>	210	<b>785</b> <sup>2</sup>	<b>1,278</b> <sup>2</sup>	891
Net income margin	7%	19%	19%	24%

<sup>(1)</sup> EBITDA = Operating income plus depreciation and amortization taken before non-recurring losses and provisions relating to BHP Billiton lawsuit and non-recurring gains relating to Finteena arbitration award

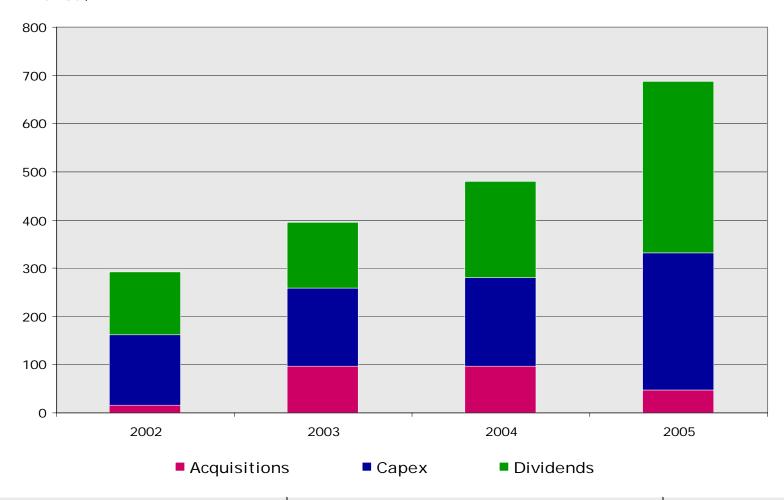
<sup>(2) 2003</sup> results were affected by non-recurring losses of \$75 million from BHP lawsuit. 2004 results were affected by non-recurring gains of \$258 million (\$123 million – arbitration award from Fintecna, \$135 million - equity income gain from Sidor)

<sup>(3)</sup> Attributable to Shareholders

# Investing in growth and paying dividends



#### Million US\$



# Investment program to expand high-end capacity

- New R&D facility in Mexico and expansion of existing facilities in Italy
- Expansion of heat treatment capacity
- Increase of premium connection manufacturing capacity
- New premium connection finishing facility in China
- New non-destructive testing control lines
- Expansion of cold drawing and autocomponent installations
- Increasing product development budgets





21

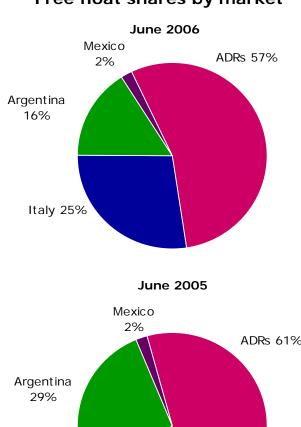
## Liquidity of shares has increased

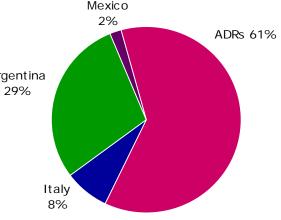


#### Average daily trading

#### Millions of US\$ 240 200 160 120 80 40 0 2003 2004 2005 1H06 ■ New York Milan Buenos Aires Mexico

#### Free float shares by market





## Summary

- A leading global player in the oilfield services and equipment sector
- Well positioned to benefit from increased drilling activity and well complexity
- Integrated business model and leading market position
- Strong financial performance with solid growth prospects
- Improved share liquidity based on New York and Milan listings





Tubular Technologies. Innovative Services.



Agreement to acquire Maverick Tubes Corporation

### Transaction overview



- Definitive merger agreement to acquire Maverick Tubes all cash
- Total purchase price: US\$3,185 million, including net debt
- Value per share: US\$65 per share
- Premium to average share price over past 90 days 24%
- Subject to:
  - regulatory approvals
  - majority approval of Maverick Tube's shareholders and
  - other customary conditions
- Financing:
  - cash on hand and
  - debt for which bank commitments already secured

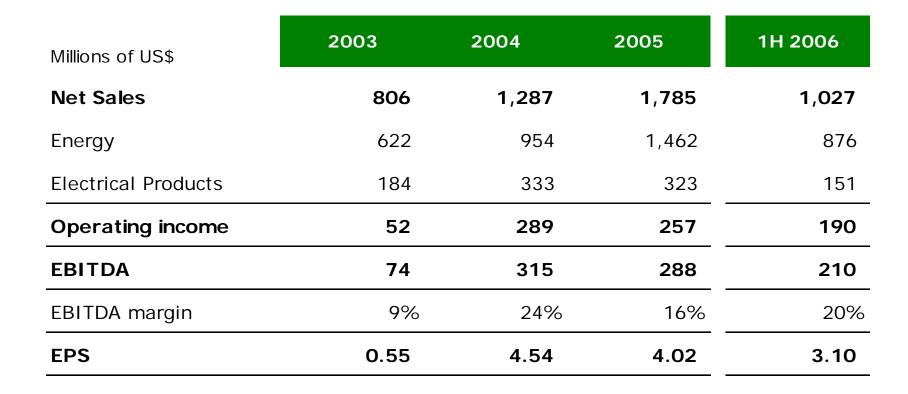
26

### **Maverick Tube**



- A leading North American producer of welded OCTG and line pipe for use in oil and gas wells
- Producer of coiled tubing and umbilicals
- Producer of welded pipes for electrical conduits
- Operations in United States, Canada and Colombia with annual production capacity of 2 million short tons and approx. 4,650 employees
- 2005 revenues US\$1.8 billion with 82% from energy products

## MVK: operating results



28

## MVK: selected financial statistics



Millions of US\$	2003	2004	2005	1H 2006
Cash & Equivalents	29	35	23	76
Net Debt	149	146	442	423
Net Debt/Total Capitalization	28%	20%	44%	38%
ROE (annual)	6%	40%	30%	33%

29

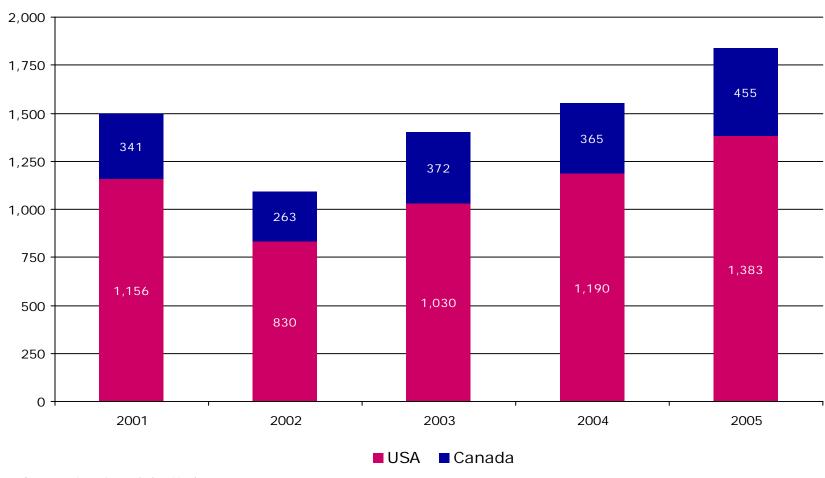
# Factors driving demand growth for OCTG products



- Sustained growth in global demand for oil and gas
- Supply constraints led by accelerating depletion of mature fields, lack of discoveries of substantial new reserves and increasingly restricted access of the majors to probable and possible reserves
- Resulting in sustained high prices for oil and gas, and ...
- Increased drilling activity both in mature fields and in technologically challenging projects constrained by availability of rigs and new equipment

# Reflected in North American drilling activity

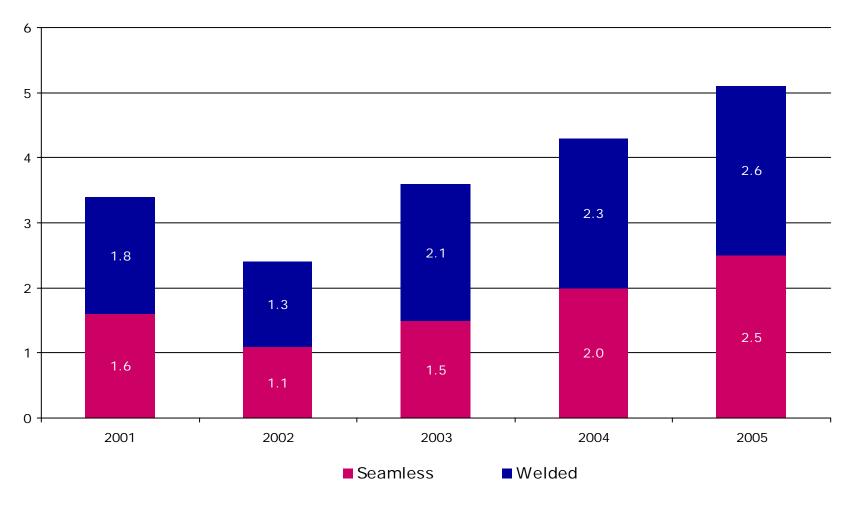
#### Rig count



Source: Spears & Associates, Baker Hughes

## **OCTG** market in USA & Canada





Source: Preston Pipe, Statistics Canada and Company estimates

## Strategic rationale



### Complementary market position

- Gain substantial access to United States and leading position in North American market commensurate with our global position
- Product offering in North America will cover a wide range of applications from onshore shallow wells to complex deepwater applications
- Position in Colombia complements our position in Venezuela
- Expand high-end product range to include coiled tubing and umbilicals
- Earnings accretive before potential synergies

## Enhanced company profile



### Following acquisition of Maverick

- Net sales of approx. US\$9 billion and 22,500 employees
- 20% market share in North American (USA and Canada) OCTG market (5 million tons in 2005)
- 30% of net sales in North America (USA and Canada)
- Annual production capacity 3.3 million tons seamless pipes and 2.7 million tons welded pipes
- Net debt less than one times expected annual EBITDA
- Leading global producer of tubular products for the world's oil and gas industry



Tubular Technologies. Innovative Services.