# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

Report of Foreign Private Issuer
Pursuant to Rule 13a - 16 or 15d - 16 of the Securities Exchange Act of 1934

TENARIS, S.A.
(Translation of Registrant's name into English)

26, Boulevard Royal, 4th floor
L-2449 Luxembourg
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or 40-F.

[^0]The attached material is being furnished to the Securities and Exchange Commission pursuant to Rule 13a-16 and Form 6-K under the Securities Exchange Act of 1934, as amended. This report contains Tenaris’s Press Release announcing 2023 Second Quarter Results.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: 2 August, 2023

Tenaris, S.A.

By: /s/ Cecilia Bilesio
Cecilia Bilesio
Corporate Secretary

Giovanni Sardagna
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## Tenaris Announces 2023 Second Quarter Results

The financial and operational information contained in this press release is based on unaudited consolidated condensed interim financial statements presented in U.S. dollars and prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standard Board and adopted by the European Union, or IFRS. Additionally, this press release includes non-IFRS alternative performance measures i.e., EBITDA, Free Cash Flow, Net cash / debt and Operating working capital days. See exhibit I for more details on these alternative performance measures.

Luxembourg, August 2, 2023. - Tenaris S.A. (NYSE and Mexico: TS and EXM Italy: TEN) ("Tenaris") today announced its results for the quarter ended June 30, 2023 in comparison with its results for the quarter ended June 30, 2022.

Summary of 2023 Second Quarter Results
(Comparison with first quarter of 2023 and second quarter of 2022)
Net sales (\$ million)
Operating income (\$ million)
Net income (\$ million)
Shareholders’ net income (\$ million)
Earnings per ADS (\$)
Earnings per share (\$)
EBITDA (\$ million)
EBITDA margin (\% of net sales)

| 2Q 2023 | 1Q 2023 |  | 2Q 2022 |  |
| :---: | :---: | :---: | :---: | :---: |
| 4,075 | 4,141 | $(2 \%)$ | 2,800 | $46 \%$ |
| 1,278 | 1,351 | $(5 \%)$ | 663 | $93 \%$ |
| 1,136 | 1,129 | $1 \%$ | 634 | $79 \%$ |
| 1,123 | 1,129 | $0 \%$ | 637 | $76 \%$ |
| 1.90 | 1.91 | $0 \%$ | 1.08 | $76 \%$ |
| 0.95 | 0.96 | $0 \%$ | 0.54 | $76 \%$ |
| 1,409 | 1,477 | $(5 \%)$ | 806 | $75 \%$ |
| $34.6 \%$ | $35.7 \%$ |  | $28.8 \%$ |  |

Our second quarter sales were close to the record level we posted in the first quarter reflecting a high level of offshore sales and of shipments to US onshore customers, as well as an increase in sales in the Middle East. These effects largely compensated for slightly lower pricing in the onshore Americas and lower OCTG sales in Colombia and Canada, and lower pipeline sales in Argentina. Sales also included \$20 million from Global Pipe Company (GPC), a Saudi large diameter pipe producer which became a majority owned subsidiary of Tenaris Saudi Steel Pipe, from May 17, 2023. Our EBITDA and operating income declined $5 \%$ affected by lower sales and an increase in SG\&A expenses. On the other hand, our net income reached $28 \%$ of sales as it benefitted from an improvement in finance results and higher income from non-consolidated companies.

Our free cash flow for the quarter reached a record level of $\$ 1.2$ billion, net of capex of $\$ 165$ million. Free cash flow included a reduction of working capital of $\$ 294$ million as our operating working capital days declined to a low level of 120 days during the quarter. After a dividend payment of $\$ 401$ million in May 2023, our net cash position increased to $\$ 2.3$ billion at June 30, 2023.

## Market Background and Outlook

In the past month, oil prices have recovered above $\$ 80$ per barrel as the prospects for the US economy brighten and Saudi Arabia confirms its commitment to production cuts. North American natural gas prices, however, remain at low levels, while LNG and European natural gas prices have fallen back to more normal levels.

In the United States, the decline in oil and gas drilling activity seen in the first half should bottom out before the end of the year. This decline together with the accumulation of excess OCTG inventories, following a surge in imports in the first part of the year, is being reflected in pipe prices, which will affect our results through the rest of the year. In Canada, while drilling activity has held up so far this year, some of the operators we serve are reducing activity as they face cash flow restrictions. In Latin America, offshore drilling in Brazil and Guyana is expected to remain at a high level, but onshore drilling is being affected by political uncertainty in Colombia, Ecuador and Argentina. In the Eastern Hemisphere, activity continues to increase particularly in the Middle East and offshore.

Following record results in the first half, we expect that our sales and margins will be significantly lower in the second half. Although we expect our sales in the Middle East, led by Saudi Arabia, and to offshore projects to increase further, this will not compensate for a decline in sales in North and South America, which will reflect onshore pricing and activity declines as well as lower pipeline shipments. Our free cash flow will remain at a good level with a further reduction in working capital.

## Analysis of 2023 Second Quarter Results

## Tubes

The following table indicates, for our Tubes business segment, sales volumes of seamless and welded pipes for the periods indicated below:
Tubes Sales volume (thousand metric tons)
Seamless
Welded
Total

| 2Q 2023 | 1Q 2023 | 2Q 2022 |  |  |
| ---: | :---: | ---: | ---: | ---: |
| 844 | 840 | $0 \%$ | 815 | $4 \%$ |
| 255 | 283 | $(10 \%)$ | 75 | $241 \%$ |
| $\mathbf{1 , 0 9 9}$ | $\mathbf{1 , 1 2 3}$ | $\mathbf{( 2 \% )}$ | $\mathbf{8 9 0}$ | $\mathbf{2 3 \%}$ |

The following table indicates, for our Tubes business segment, net sales by geographic region, operating income and operating income as a percentage of net sales for the periods indicated below:

## Tubes

(Net sales - \$ million)
North America
South America
Europe
Asia Pacific, Middle East and Africa
Total net sales (\$ million)
Operating income (\$ million)
Operating margin (\% of sales)

| 2Q 2023 | $\mathbf{1 Q} \mathbf{2 0 2 3}$ |  | 2Q 2022 |  |
| :---: | :---: | :---: | :---: | ---: |
|  |  |  |  |  |
| 2,142 | 2,229 | $(4 \%)$ | 1,583 | $35 \%$ |
| 893 | 975 | $(8 \%)$ | 462 | $93 \%$ |
| 270 | 252 | $7 \%$ | 259 | $4 \%$ |
| 612 | 519 | $18 \%$ | 327 | $87 \%$ |
| 3,918 | $\mathbf{3 , 9 7 5}$ | $\mathbf{( 1 \% )}$ | $\mathbf{2 , 6 3 2}$ | $\mathbf{4 9 \%}$ |
| $\mathbf{1 , 2 5 1}$ | $\mathbf{1 , 3 1 2}$ | $\mathbf{5 \% )}$ | $\mathbf{6 3 6}$ | $\mathbf{9 7 \%}$ |
| $31.9 \%$ | $33.0 \%$ |  | $24.2 \%$ |  |

Net sales of tubular products and services decreased $1 \%$ sequentially but increased $49 \%$ year on year. On a sequential basis volumes sold decreased $2 \%$ due to a reduction in welded shipments while average selling prices increased $1 \%$. In North America, sales decreased as prices have started to adjust and due to seasonally lower sales in Canada. In South America we had lower sales for pipelines in Argentina following the completion of gas pipeline deliveries, lower sales in Colombia reflecting political uncertainty, partially offset by higher offshore sales in Brazil and Guyana. In Europe sales increased due to higher sales of line pipe and OCTG for offshore projects in Norway. In Asia Pacific, Middle East and Africa, we had higher sales in Saudi Arabia, including sales from Global Pipe Company, a large diameter welded pipe producer, subsidiary of Saudi Steel Pipe, which after an additional investment started to be consolidated since May 17, 2023.

Operating results from tubular products and services amounted to a gain of $\$ 1,251$ million in the second quarter of 2023 compared to a gain of $\$ 1,312$ million in the previous quarter and $\$ 636$ million in the second quarter of 2022. Our operating margin decreased slightly mainly due to the effect of higher SG\&A expenses on lower sales.

## Others

The following table indicates, for our Others business segment, net sales, operating income and operating income as a percentage of net sales for the periods indicated below:

| Others | 2Q 2023 | 1Q 2023 | 2Q 2022 |  |
| :--- | :---: | :---: | :---: | :---: |
| Net sales (\$ million) | 157 | 167 | $(6 \%)$ | $\mathbf{( 7 \% )}$ |
| Operating income (\$ million) | 27 | 40 | $(31 \%)$ | 27 |
| Operating margin (\% of sales) | $17.3 \%$ | $23.8 \%$ |  | $15.8 \%$ |

Net sales of other products and services decreased 6\% sequentially and 7\% year on year. Sequentially, sales declined due to lower sales of oil services in Argentina and sucker rods, with their corresponding impact on operating income.

Selling, general and administrative expenses, or SG\&A, amounted to $\$ 529$ million, or $13.0 \%$ of net sales, in the second quarter of 2023 , compared to $\$ 487$ million, $11.8 \%$ in the previous quarter and $\$ 412$ million, $14.7 \%$ in the second quarter of 2022 . Sequentially, our SG\&A expenses increased mainly due to higher provisions and labour costs and as a percentage of sales they increased also due to the reduction in sales.

Financial results amounted to a gain of $\$ 40$ million in the second quarter of 2023, compared to $\$ 21$ million in the previous quarter and a loss of $\$ 11$ million in the second quarter of 2022 . The net financial income result of the quarter amounted to a gain of $\$ 9$ million and additionally we had net foreign exchange transaction gains of $\$ 33$ million.

Equity in earnings of non-consolidated companies generated a gain of $\$ 96$ million in the second quarter of 2023, compared to $\$ 53$ million in the previous quarter and $\$ 103$ million in the second quarter of 2022. These results are mainly derived from our participation in Ternium (NYSE:TX)

Income tax charge amounted to $\$ 278$ million in the second quarter of 2023 , compared to $\$ 296$ million in the previous quarter and $\$ 120$ million in the second quarter of 2022.

## Cash Flow and Liquidity of 2023 Second Quarter

Net cash generated by operating activities during the second quarter of 2023 was $\$ 1.3$ billion, compared to $\$ 921$ million in the first quarter of 2023 and $\$ 428$ million in the second quarter of 2022. During the second quarter of 2023 cash generated by operating activities includes a net working capital reduction of $\$ 294$ million.

With capital expenditures of $\$ 165$ million, our free cash flow amounted to $\$ 1.2$ billion during the quarter. After a dividend payment of $\$ 401$ million in May 2023, our net cash position amounted to $\$ 2.3$ billion at June 30, 2023, from $\$ 1.7$ billion at March 31, 2023.

## Analysis of 2023 First Half Results

```
Net sales (\$ million)
Operating income (\$ million)
Net income (\$ million)
Shareholders' net income (\$ million)
Earnings per ADS (\$)
Earnings per share (\$)
EBITDA (\$ million)
EBITDA margin (\% of net sales)
```

| 6M 2023 | 6M 2022 | Increase/(Decrease) |
| :---: | :---: | ---: |
| 8,216 | 5,168 | $59 \%$ |
| 2,630 | 1,147 | $129 \%$ |
| 2,265 | 1,137 | $99 \%$ |
| 2,252 | 1,139 | $98 \%$ |
| 3.81 | 1.93 | $97 \%$ |
| 1.91 | 0.97 | $97 \%$ |
| 2,886 | 1,433 | $101 \%$ |
| $35.1 \%$ | $27.7 \%$ |  |

Our sales in the first half of 2023 increased 59\% compared to the first half of 2022 as volumes of tubular products shipped increased $30 \%$ and average selling prices increased $26 \%$ while sales in the Others segment decreased $2 \%$. Following the increase in sales, EBITDA doubled thanks to the increase in margins, as the increase in prices of tubular products more than offset a $12 \%$ increase in unit cost of sales, year on year.

Cash flow provided by operating activities amounted to $\$ 2.3$ billion during the first half of 2023, net of an increase in working capital of $\$ 167$ million, which reflects the recovery in activity levels. After capital expenditures of $\$ 282$ million, our free cash flow amounted to $\$ 2.0$ billion. Following a dividend payment of $\$ 401$ million in May 2023, our net cash position amounted to $\$ 2.3$ billion at the end of June 2023.

The following table shows our net sales by business segment for the periods indicated below:

| Net sales (\$ million) | 6M 2023 |  | 6M 2022 |  | Increase/(Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tubes | 7,892 | 96\% | 4,836 | 94\% | 63\% |
| Others | 324 | 4\% | 332 | 6\% | (2\%) |
| Total | 8,216 |  | 5,168 |  | 59\% |

## Tubes

The following table indicates, for our Tubes business segment, sales volumes of seamless and welded pipes for the periods indicated below:

| Tubes Sales volume (thousand metric tons) | 6M 2023 | 6M 2022 | Increase/(Decrease) |
| :---: | :---: | :---: | :---: |
| Seamless | 1,684 | 1,587 | 6\% |
| Welded | 538 | 125 | 329\% |
| Total | 2,222 | 1,712 | 30\% |

The following table indicates, for our Tubes business segment, net sales by geographic region, operating income and operating income as a percentage of net sales for the periods indicated below:

## Tubes

(Net sales - \$ million)
North America

| $\mathbf{6 M} 2023$ | $\mathbf{6 M} 2022$ | Increase/(Decrease) |
| :---: | ---: | ---: |
|  |  |  |
| 4,371 | 2,930 | $49 \%$ |
| 1,868 | 810 | $131 \%$ |
| 522 | 491 | $6 \%$ |
| 1,131 | 603 | $87 \%$ |
| $\mathbf{7 , 8 9 2}$ | $\mathbf{4 , 8 3 6}$ | $\mathbf{6 3 \%}$ |
| $\mathbf{2 , 5 6 3}$ | $\mathbf{1 , 1 0 7}$ | $\mathbf{1 3 1 \%}$ |
| $32.5 \%$ | $22.9 \%$ |  |

Net sales of tubular products and services increased $63 \%$ to $\$ 7,892$ million in the first half of 2023, compared to $\$ 4,836$ million in the first half of 2022 due to an increase of $30 \%$ in volumes and a $26 \%$ increase in average selling prices. Prices increased in all regions, while volumes increased in all regions except in Europe. Average drilling activity in the first half of 2023 increased $10 \%$ in the United States and Canada and $14 \%$ internationally compared to the first half of 2022.

Operating results from tubular products and services amounted to a gain of $\$ 2,563$ million in the first half of 2023 compared to $\$ 1,107$ million in the first half of 2022. The improvement in operating results was driven by the recovery in sales and margins. Following the increase in sales, operating income more than doubled thanks to the increase in margins, as the increase in prices more than offset a $12 \%$ increase in unit cost of sales, year on year.

## Others

The following table indicates, for our Others business segment, net sales, operating income and operating income as a percentage of net sales for the periods indicated below:

## Others

Net sales (\$ million)
Operating income (\$ million)
Operating margin (\% of sales)

| 6M 2023 | 6M 2022 | Increase/(Decrease) |
| :---: | :---: | :---: |
| 324 | 332 | $(2 \%)$ |
| 67 | 40 | $68 \%$ |
| $20.6 \%$ | $12.0 \%$ |  |

Net sales of other products and services decreased $2 \%$ to $\$ 324$ million in the first half of 2023, compared to $\$ 332$ million in the first half of 2022, mainly due to lower sales of excess raw materials and pipes for civil and industrial installations in Europe, partially offset by higher sales of products and services for energy applications: oilfield services in Argentina, sucker rods and coiled tubing.

Operating results from other products and services amounted to a gain of $\$ 67$ million in the first half of 2023, compared to $\$ 40$ million in the first half of 2022. Results were mainly derived from our sucker rods business and our oilfield services business in Argentina.

Selling, general and administrative expenses, or SG\&A, amounted to $\$ 1,016$ million in the first half of 2023, representing $12.4 \%$ of sales, and $\$ 777$ million in the first half of 2022, representing $15.0 \%$ of sales. SG\&A expenses increased mainly due to higher selling expenses (in particular commissions and freights) associated with higher sales and higher labor costs. However, they decreased as a percentage of sales due to the better absorption of fixed and semi-fixed components of SG\&A expenses on higher sales.

Financial results amounted to a gain of $\$ 60$ million in the first half of 2023, compared to a loss of $\$ 13$ million in the first half of 2022 . Due to the increase in our financial position and in interest rates, net finance income amounted to $\$ 26$ million in the first six months of 2023 , compared to $\$ 7$ million in the first half of 2022, which was negatively impacted by the decline in the fair value of certain financial instruments obtained in an operation of settlement of trade receivables. Additionally, other financial results amounted to a gain of $\$ 35$ million in the first six months of 2023 compared to a $\$ 20$ million loss in the first six months of 2022, these results being mainly related to foreign exchange results.

Equity in earnings of non-consolidated companies generated a gain of $\$ 149$ million in the first half of 2023, compared to a gain of $\$ 191$ million in the first half of 2022. These results were mainly derived from our equity investment in Ternium (NYSE:TX).

Income tax amounted to a charge of $\$ 574$ million in the first half of 2023, compared to $\$ 188$ million in the first half of 2022 . The increase in income tax reflects better results at several subsidiaries following the improvement in activity.

Cash Flow and Liquidity of 2023 First Half
Net cash provided by operating activities during the first half of 2023 amounted to $\$ 2.3$ billion (net of an increase in working capital of $\$ 167$ million), compared to cash provided by operations of $\$ 401$ million (net of an increase in working capital of $\$ 824$ million) in the first half of 2022.

Capital expenditures amounted to $\$ 282$ million in the first half of 2023, compared to $\$ 141$ million in the first half of 2022 . Free cash flow amounted to $\$ 2.0$ billion in the first half of 2023, compared to \$260 million in the first half of 2022.

After a dividend payment of $\$ 401$ million in May 2023, our net cash position increased to $\$ 2.3$ billion at June 30, 2023, from $\$ 0.9$ billion at December 31, 2022.

## Tenaris Files Half-Year Report

Tenaris S.A. announces that it has filed its half-year report for the six-month period ended June 30, 2023 with the Luxembourg Stock Exchange. The half-year report can be downloaded from the Luxembourg Stock Exchange's website at www.luxse.com and from Tenaris's website at ir.tenaris.com.

Holders of Tenaris's shares and ADSs, and any other interested parties, may request a hard copy of the half-year report, free of charge, at 1-888-300-5432 (toll free from the United States) or 52-229-989-1159 (from outside the United States).

## Conference call

Tenaris will hold a conference call to discuss the above reported results, on August 3, 2023, at 08:00 a.m. (Eastern Time). Following a brief summary, the conference call will be opened to questions.

To listen to the conference please join through one of the following options:
ir.tenaris.com/events-and-presentations or
https://edge.media-server.com/mmc/p/ifwpyt85
If you wish to participate in the Q\&A session please register at the following link: https://register.vevent.com/register/BI5d29d2a63b7144cb966f56ed73ef36ba
Please connect 10 minutes before the scheduled start time.
A replay of the conference call will also be available on our webpage at: ir.tenaris.com/events-and-presentations
Some of the statements contained in this press release are "forward-looking statements". Forward-looking statements are based on management's current views and assumptions and involve known and unknown risks that could cause actual results, performance or events to differ materially from those expressed or implied by those statements. These risks include but are not limited to risks arising from uncertainties as to future oil and gas prices and their impact on investment programs by oil and gas companies.

## Consolidated Condensed Interim Income Statement

(all amounts in thousands of U.S. dollars)

Net sales
Cost of sales
Gross profit
Selling, general and administrative expenses
Other operating income (expense), net
Operating income
Finance Income
Finance Cost
Other financial results, net
Income before equity in earnings of non-consolidated companies and income tax
Equity in earnings of non-consolidated companies
Income before income tax
Income tax
Income for the period

## Attributable to:

Shareholders' equity
Non-controlling interests

| Three-month period ended June 30, | Six-month period ended June 30, |  |  |
| :---: | :---: | :---: | :---: |
| $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ |
| Unaudited |  | Unaudited |  |
| $4,074,913$ | $2,800,474$ | $8,216,094$ | $5,167,515$ |
| $(2,267,164)$ | $(1,735,342)$ | $(4,574,943)$ | $(3,257,284)$ |
| $\mathbf{1 , 8 0 7 , 7 4 9}$ | $\mathbf{1 , 0 6 5 , 1 3 2}$ | $\mathbf{3 , 6 4 1 , 1 5 1}$ | $\mathbf{1 , 9 1 0 , 2 3 1}$ |
| $(528,736)$ | $(411,740)$ | $(1,016,083)$ | $(776,662)$ |
| $(823)$ | 9,453 | 4,476 | 13,530 |
| $\mathbf{1 , 2 7 8 , 1 9 0}$ | $\mathbf{6 6 2 , 8 4 5}$ | $\mathbf{2 , 6 2 9 , 5 4 4}$ | $\mathbf{1 , 1 4 7 , 0 9 9}$ |
| 45,866 | 6,441 | 93,753 | 15,266 |
| $(36,379)$ | $(6,127)$ | $(67,924)$ | $(7,962)$ |
| 30,074 | $(11,771)$ | 34,551 | $(19,879)$ |
|  |  |  |  |
| $\mathbf{1 , 3 1 7 , 7 5 1}$ | $\mathbf{6 5 1 , 3 8 8}$ | $\mathbf{2 , 6 8 9 , 9 2 4}$ | $\mathbf{1 , 1 3 4 , 5 2 4}$ |
| 95,921 | 103,102 | 148,927 | 190,706 |
| $\mathbf{1 , 4 1 3 , 6 7 2}$ | 754,490 | $\mathbf{2 , 8 3 8 , 8 5 1}$ | $\mathbf{1 , 3 2 5 , 2 3 0}$ |
| $(277,632)$ | $(120,464)$ | $(573,604)$ | $(187,771)$ |
| $\mathbf{1 , 1 3 6 , 0 4 0}$ | $\mathbf{6 3 4 , 0 2 6}$ | $\mathbf{2 , 2 6 5 , 2 4 7}$ | $\mathbf{1 , 1 3 7 , 4 5 9}$ |
|  |  |  |  |
| $1,123,029$ | 636,718 | $2,251,656$ | $1,139,492$ |
| 13,011 | $(2,692)$ | 13,591 | $(2,033)$ |
| $\mathbf{1 , 1 3 6 , 0 4 0}$ | $\mathbf{6 3 4 , 0 2 6}$ | $\mathbf{2 , 2 6 5 , 2 4 7}$ | $\mathbf{1 , 1 3 7 , 4 5 9}$ |

## Consolidated Condensed Interim Statement of Financial Position

(all amounts in thousands of U.S. dollars)

## ASSETS

Non-current assets
Property, plant and equipment, net
Intangible assets, net
Right-of-use assets, net
Investments in non-consolidated companies
Other investments
Deferred tax assets
Receivables, net
Current assets
Inventories, net
Receivables and prepayments, net
Current tax assets
Trade receivables, net
Derivative financial instruments
Other investments
Cash and cash equivalents
Total assets
EQUITY
Shareholders' equity
Non-controlling interests
Total equity
LIABILITIES
Non-current liabilities
Borrowings
Lease liabilities
Deferred tax liabilities
Other liabilities
Provisions
Current liabilities
Borrowings
Lease liabilities
Derivative financial instruments
Current tax liabilities
Other liabilities
Provisions
Customer advances
Trade payables
Total liabilities
Total equity and liabilities

| At June 30, 2023 |  | At December 31, 2022 |  |
| :---: | :---: | :---: | :---: |
| Unaudited |  |  |  |
| 5,779,137 |  | 5,556,263 |  |
| 1,334,036 |  | 1,332,508 |  |
| 115,550 |  | 111,741 |  |
| 1,603,609 |  | 1,540,646 |  |
| 373,309 |  | 119,902 |  |
| 219,704 |  | 208,870 |  |
| 208,480 | 9,633,825 | 211,720 | 9,081,650 |
| 3,884,364 |  | 3,986,929 |  |
| 195,711 |  | 183,811 |  |
| 321,152 |  | 243,136 |  |
| 2,597,353 |  | 2,493,940 |  |
| 21,638 |  | 30,805 |  |
| 1,849,978 |  | 438,448 |  |
| 755,305 | 9,625,501 | 1,091,527 | 8,468,596 |
|  | 19,259,326 |  | 17,550,246 |
|  | 15,625,585 |  | 13,905,709 |
|  | 160,894 |  | 128,728 |
|  | 15,786,479 |  | 14,034,437 |
| 50,997 |  | 46,433 |  |
| 88,313 |  | 83,616 |  |
| 376,676 |  | 269,069 |  |
| 253,021 |  | 230,142 |  |
| 108,308 | 877,315 | 98,126 | 727,386 |
| 642,294 |  | 682,329 |  |
| 29,725 |  | 28,561 |  |
| 6,702 |  | 7,127 |  |
| 382,147 |  | 376,240 |  |
| 372,976 |  | 260,614 |  |
| 40,936 |  | 11,185 |  |
| 100,596 |  | 242,910 |  |
| 1,020,156 | 2,595,532 | 1,179,457 | 2,788,423 |
|  | 3,472,847 |  | 3,515,809 |
|  | 19,259,326 |  | 17,550,246 |


| (all amounts in thousands of U.S. dollars) | Three-month period ended June 30, |  | Six-month period ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2023 | 2022 | 2023 | 2022 |
|  | Unaudited |  | Unaudited |  |
| Cash flows from operating activities |  |  |  |  |
| Income for the period | 1,136,040 | 634,026 | 2,265,247 | 1,137,459 |
| Adjustments for: |  |  |  |  |
| Depreciation and amortization | 130,581 | 143,024 | 256,034 | 286,100 |
| Income tax accruals less payments | $(131,682)$ | 39,036 | 57,174 | 45,951 |
| Equity in earnings of non-consolidated companies | $(95,921)$ | $(103,102)$ | $(148,927)$ | $(190,706)$ |
| Interest accruals less payments, net | $(18,240)$ | (311) | $(21,940)$ | $(1,611)$ |
| Changes in provisions | 31,976 | 3,591 | 39,933 | 10,479 |
| Reclassification of currency translation adjustment reserve |  | $(71,252)$ |  | $(71,252)$ |
| Changes in working capital | 293,795 | $(232,003)$ | $(166,762)$ | $(823,824)$ |
| Others, including currency translation adjustment | $(4,915)$ | 14,743 | $(18,355)$ | 8,552 |
| Net cash provided by operating activities | 1,341,634 | 427,752 | 2,262,404 | 401,148 |
| Cash flows from investing activities |  |  |  |  |
| Capital expenditures | $(165,161)$ | $(74,409)$ | $(282,249)$ | $(141,343)$ |
| Changes in advance to suppliers of property, plant and equipment | 2,211 | $(1,290)$ | 2,244 | $(19,855)$ |
| Acquisition of subsidiaries, net of cash acquired | $(4,108)$ | $(4,082)$ | $(4,108)$ | $(4,082)$ |
| Loan to non-consolidated companies | $(1,235)$ | - | $(1,235)$ | - |
| Proceeds from disposal of property, plant and equipment and intangible assets | 3,579 | 41,177 | 8,375 | 45,996 |
| Dividends received from non-consolidated companies | 43,513 | 45,488 | 43,513 | 45,488 |
| Changes in investments in securities | $(896,993)$ | $(152,807)$ | $(1,787,629)$ | $(43,571)$ |
| Net cash used in investing activities | $(1,018,194)$ | $(145,923)$ | $(2,021,089)$ | $(117,367)$ |
| Cash flows from financing activities |  |  |  |  |
| Dividends paid | $(401,383)$ | $(330,584)$ | $(401,383)$ | $(330,584)$ |
| Dividends paid to non-controlling interest in subsidiaries | $(17,437)$ | - | $(17,437)$ | - |
| Changes in non-controlling interests | 1,739 | 1,622 | 1,739 | 1,622 |
| Payments of lease liabilities | $(13,011)$ | $(12,727)$ | $(23,769)$ | $(28,405)$ |
| Proceeds from borrowings | 472,764 | 583,593 | 1,032,038 | 851,736 |
| Repayments of borrowings | $(463,195)$ | $(185,032)$ | $(1,143,087)$ | $(441,176)$ |
| Net cash (used in) provided by financing activities | $(420,523)$ | 56,872 | $(551,899)$ | 53,193 |
| (Decrease) increase in cash and cash equivalents | $(97,083)$ | 338,701 | $(310,584)$ | 336,974 |
| Movement in cash and cash equivalents |  |  |  |  |
| At the beginning of the period | 861,414 | 314,319 | 1,091,433 | 318,067 |
| Effect of exchange rate changes | $(9,060)$ | $(17,092)$ | $(25,578)$ | $(19,113)$ |
| (Decrease) increase in cash and cash equivalents | $(97,083)$ | 338,701 | $(310,584)$ | 336,974 |
|  | 755,271 | 635,928 | 755,271 | 635,928 |

## Exhibit I - Alternative performance measures

Alternative performance measures should be considered in addition to, not as substitute for or superior to, other measures of financial performance prepared in accordance with IFRS

EBITDA, Earnings before interest, tax, depreciation and amortization.

EBITDA provides an analysis of the operating results excluding depreciation and amortization and impairments, as they are recurring non-cash variables which can vary substantially from company to company depending on accounting policies and the accounting value of the assets. EBITDA is an approximation to pretax operating cash flow and reflects cash generation before working capital variation. EBITDA is widely used by investors when evaluating businesses (multiples valuation), as well as by rating agencies and creditors to evaluate the level of debt, comparing EBITDA with net debt.

EBITDA is calculated in the following manner:

EBITDA $=$ Net income for the period + Income tax charges $+/$ Equity in Earnings (losses) of non-consolidated companies $+/-$ Financial results + Depreciation and amortization +/- Impairment charges/(reversals)

EBITDA is a non-IFRS alternative performance measure.

| (all amounts in thousands of U.S. dollars) | Three-month period ended June 30, |  | Six-month period ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2023 | 2022 | 2023 | 2022 |
| Income for the period | 1,136,040 | 634,026 | 2,265,247 | 1,137,459 |
| Income tax charge | 277,632 | 120,464 | 573,604 | 187,771 |
| Equity in earnings of non-consolidated companies | $(95,921)$ | $(103,102)$ | $(148,927)$ | $(190,706)$ |
| Financial Results | $(39,561)$ | 11,457 | $(60,380)$ | 12,575 |
| Depreciation and amortization | 130,581 | 143,024 | 256,034 | 286,100 |
| EBITDA | 1,408,771 | 805,869 | 2,885,578 | 1,433,199 |

## Free Cash Flow

Free cash flow is a measure of financial performance, calculated as operating cash flow less capital expenditures. FCF represents the cash that a company is able to generate after spending the money required to maintain or expand its asset base.

Free cash flow is calculated in the following manner:
Free cash flow $=$ Net cash (used in) provided by operating activities - Capital expenditures.
Free cash flow is a non-IFRS alternative performance measure
(all amounts in thousands of U.S. dollars)

Net cash provided by operating activities
Capital expenditures

## Free cash flow

| Three-month period <br> ended June 30, |  | Six-month period <br> ended June 30, |  |
| :---: | :---: | :---: | :---: |
| $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ |
| $1,341,634$ | 427,752 | $2,262,404$ | 401,148 |
| $(165,161)$ | $(74,409)$ | $(282,249)$ | $(141,343)$ |
| $\mathbf{1 , 1 7 6 , 4 7 3}$ | $\mathbf{3 5 3 , 3 4 3}$ | $\mathbf{1 , 9 8 0 , 1 5 5}$ | $\mathbf{2 5 9 , 8 0 5}$ |

Net Cash / (Debt)

This is the net balance of cash and cash equivalents, other current investments and fixed income investments held to maturity less total borrowings. It provides a summary of the financial solvency and liquidity of the company. Net cash / (debt) is widely used by investors and rating agencies and creditors to assess the company's leverage, financial strength, flexibility and risks.

Net cash/ debt is calculated in the following manner:

Net cash = Cash and cash equivalents + Other investments (Current and Non-Current)+/- Derivatives hedging borrowings and investments - Borrowings (Current and Non-Current).

Net cash/debt is a non-IFRS alternative performance measure.

| (all amounts in thousands of U.S. dollars) | At June 30, |  |
| :---: | :---: | :---: |
|  | 2023 | 2022 |
| Cash and cash equivalents | 755,305 | 636,571 |
| Other current investments | 1,849,978 | 559,827 |
| Non-current investments | 367,105 | 177,594 |
| Derivatives hedging borrowings and investments | 7,901 | 5,738 |
| Current borrowings | $(642,294)$ | $(727,497)$ |
| Non-current borrowings | $(50,997)$ | $(16,931)$ |
| Net cash / (debt) | 2,286,998 | 635,302 |

Operating working capital days

Operating working capital is the difference between the main operating components of current assets and current liabilities. Operating working capital is a measure of a company's operational efficiency, and short-term financial health.

Operating working capital days is calculated in the following manner:

Operating working capital days $=$ [(Inventories + Trade receivables - Trade payables - Customer advances) / Annualized quarterly sales $]$ x 365

Operating working capital days is a non-IFRS alternative performance measure.
(all amounts in thousands of U.S. dollars)

Inventories
Trade receivables
Customer advances
Trade payables
Operating working capital
Annualized quarterly sales
Operating working capital days

At June 30,

| At June 30, |  |
| ---: | ---: |
| $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ |
| $3,884,364$ | $3,370,139$ |
| $2,597,353$ | $1,890,697$ |
| $(100,596)$ | $(343,613)$ |
| $(1,020,156)$ | $(998,807)$ |
| $\mathbf{5 , 3 6 0 , 9 6 5}$ | $\mathbf{3 , 9 1 8 , 4 1 6}$ |
| $\mathbf{1 6 , 2 9 9 , 6 5 2}$ | $\mathbf{1 1 , 2 0 1 , 8 9 6}$ |
| $\mathbf{1 2 0}$ | $\mathbf{1 2 8}$ |


[^0]:    Form 20-F $\underline{\text { Ö }}$ Form 40-F $\qquad$

