

Investor Presentation June 2008

#### **Disclaimer**

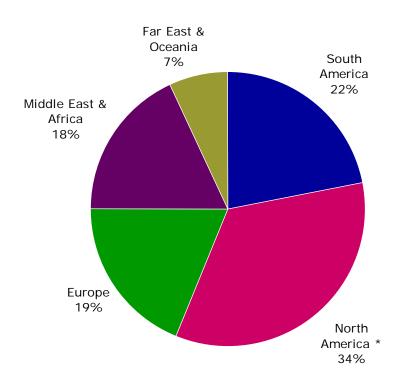
This presentation contains "forward-looking statements." Forward-looking statements are based on management's current views and assumptions and involve known and unknown risks that could cause actual results, performance or events to differ materially from those expressed or implied by those statements. These statements include information regarding management strategy, investment plans, development and growth of the seamless steel pipe and oil and gas industries, trends and other prospective data, including trends regarding the development of raw material costs and the levels of investment in oil and gas drilling worldwide and general economic conditions in the countries where Tenaris operates and sells its products and services. We do not undertake to update any forward-looking statement to reflect events or circumstances after the date of this document or to reflect the occurrence of unanticipated events.





- Annual manufacturing capacity of six million tons of steel pipes
  - 3.4 million tons of seamless pipes
  - 1.9 million tons of welded pipes
  - 850 K tons of welded pipes for pipeline projects
- Manufacturing facilities in 15 countries
- R&D centers in four countries
- Service and distribution network in more than 25 countries
- 23,500 employees

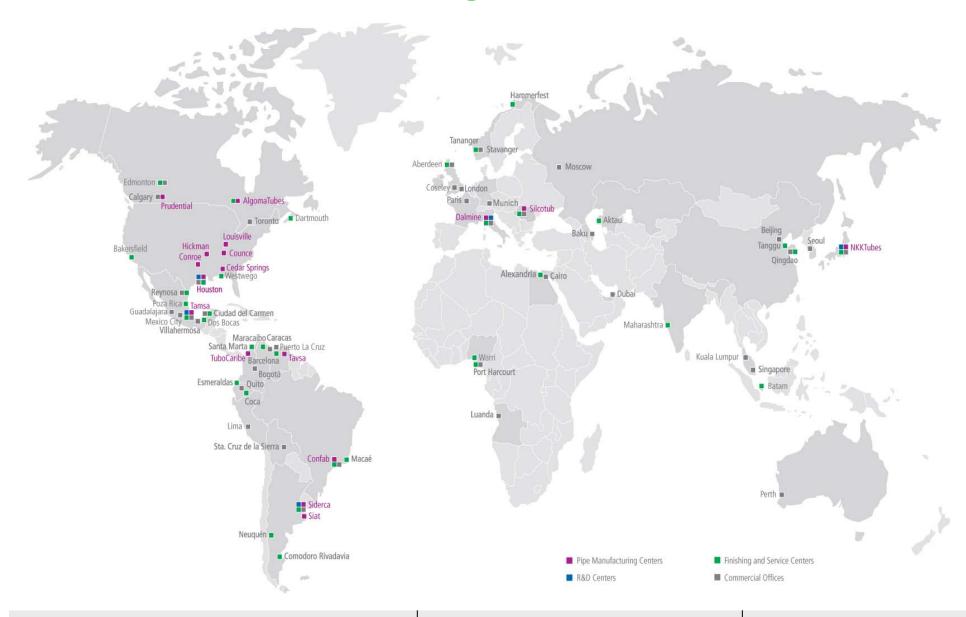
#### Net Sales 1Q08



<sup>\*</sup> Includes Mexico

## With unmatched global footprint





# TenarisHydril: a new world of premium connections



- Deepwater
- Deep directional
- Sour gas
- Thermal
- Arctic
- Horizontal and extended reach
- Drilling with casing

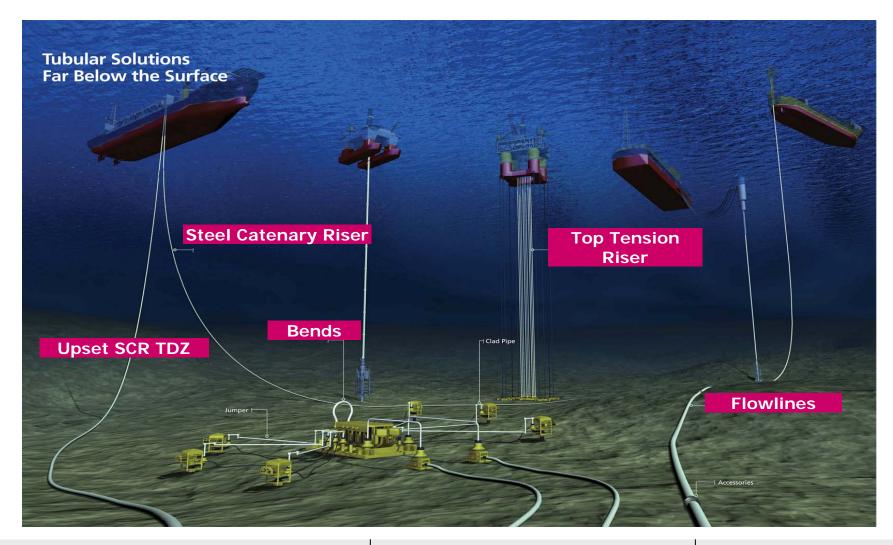






Wedge 523™

# Advanced deepwater line pipe technologies



## Managing the supply chain from the mill to the well



String design

Inventory and pipe management

Just-in-time delivery to the rig

Accessories procurement

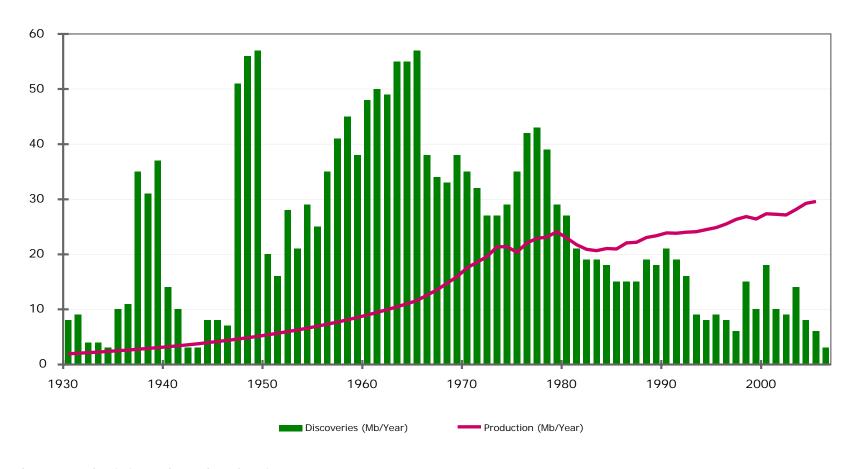
Tubular running assistance





# Oil demand growing but limited discoveries



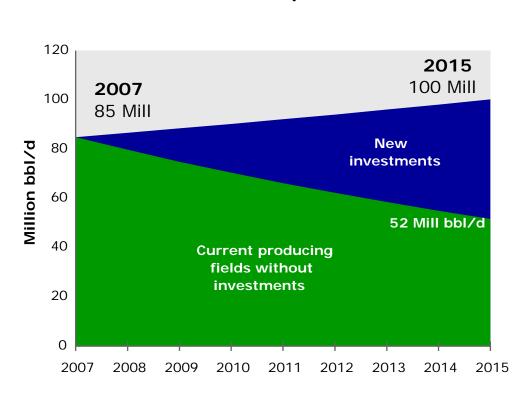


Source: BP Statistics and Wood Mackenzie

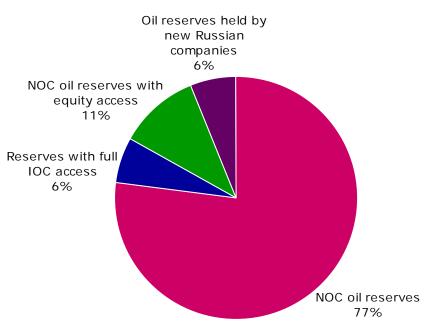
# Natural decline rates and access complicate efforts to meet demand



World oil demand and production



### Access to world's proven oil reserves

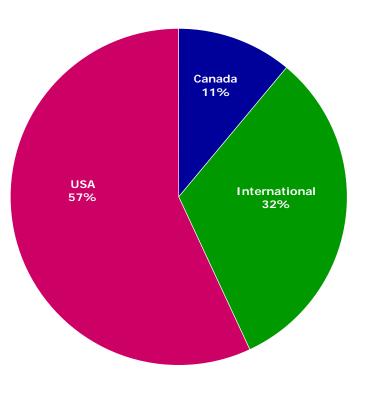


Source: Estimates based on IEA Source: PFC Energy

## **Drilling activity**

Year 2004 = 100	2004	2005	2006	2007
Rig count				
USA	100	116	138	149
% Change		16%	19%	7%
Canada	100	124	127	93
% Change		24%	3%	(27%)
International	100	109	111	120
% Change		9%	2%	9%
Total	100	115	127	130
% Change		15%	11%	2%
Onshore	100	116	131	134
% Change		16%	12%	3%
Offshore	100	106	106	105
Offshore % Change	100	106 <i>6%</i>	106 <i>0%</i>	105 <i>(0%)</i>
<b>333</b>	100 100			

### 2007 rigs by area



Total rigs 3,116

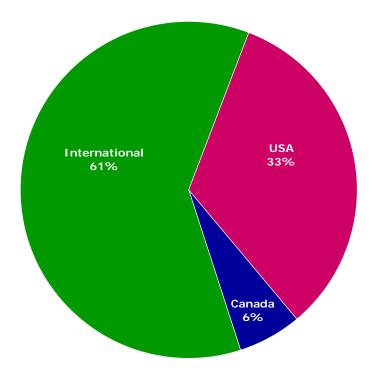
Source: Baker Hughes

### **Global OCTG market**



### 2007 OCTG apparent demand

Year 2004 = 100	2004	2005	2006	2007
OCTG market				
Operative consumption	100	113	125	136
% Change		13%	10%	8%
Apparent demand	100	117	134	130
% Change		17%	14%	(3%)



Source: Company data

## Operating results

Millions of US\$ (except ratios and per ADS amounts)	2005	2006	2007	1Q08
Net sales	6,210	7,728	10,042	2,626
Tubes	5,128	6,827	8,553	2,171
Projects	790	454	876	272
Others	292	447	613	183
Operating income	1,946	2,792	2,957	711
EBITDA <sup>1</sup>	2,158	3,046	3,449	845
EBITDA margin	35%	39%	34%	32%
Net income <sup>2</sup>	1,278	1,945	1,924	473
Earnings per ADS	2.16	3.30	3.26	0.80
Net debt	183	2,095	2,970	2,501
Net debt / EBITDA	0.08	0.69	0.86	0.74 3
ROE	43%	44%	31%	26% ³

<sup>(1)</sup> EBITDA = Operating income plus depreciation and amortization. Except for 2004 where non-recurring gains relating to Fintecna arbitration award are excluded

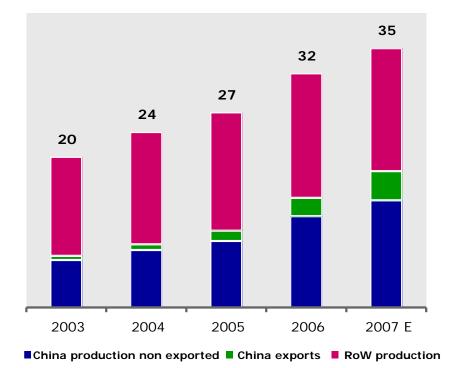
<sup>(2)</sup> Attributable to shareholders

<sup>(3)</sup> Annualized

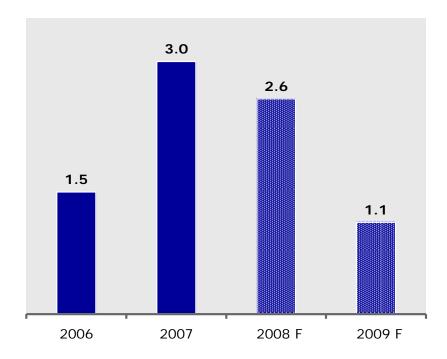
## China and the competitive environment



World and Chinese seamless pipe production (Mton)

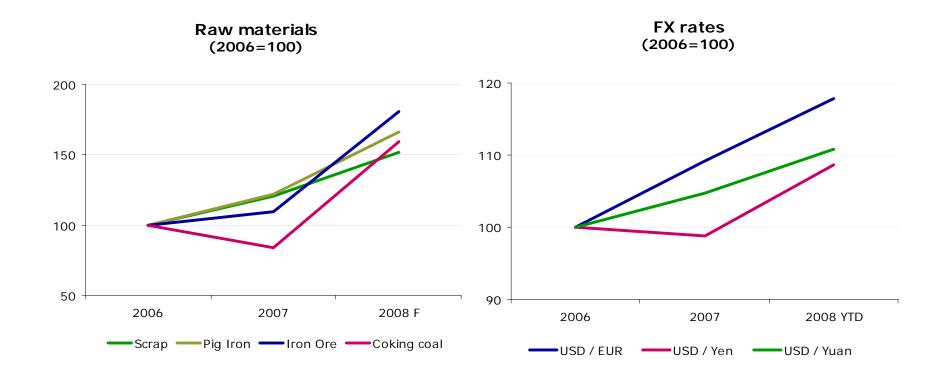


Chinese increase in seamless capacity (Mton)



## **Evolution of industry costs**



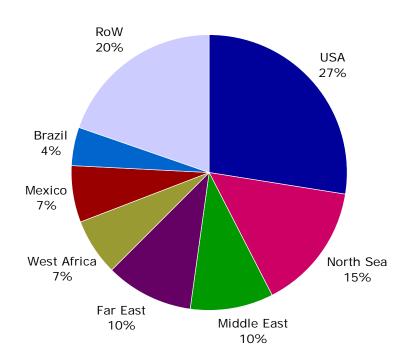


Note: FX rate for 2008 is YTD average Source: CRU and company data

## Expansion of offshore drilling fleet



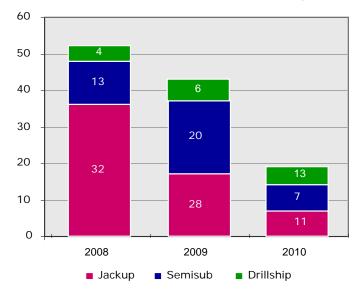
### Rigs by region (January 2008)



#### Source: Rig Logix

### 134 new rigs are scheduled to be delivered between 2008 and 2010

#### new-build scheduled delivery



#### Existing rigs as of Jan 2008

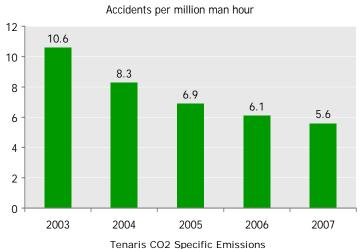
Jackup	417
Semisub	169
Drillship	38

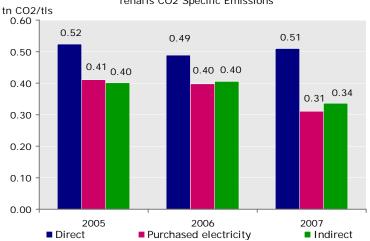
## Tenaris: unique global positioning



- Product and service differentiation
- Industrial presence in key markets
- Global industrial and commercial system
- Quality, health, safety and environment management
- Investing in research and development
- Focus on human resources

#### Safety and environmental indicators





Sector Approach IISI (International Iron & Steel Institute) methodology. www.worldsteel.org/

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Tubular Technologies. Innovative Services.