# SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of
the Securities Exchange Act of 1934

## As of July 31, 2019

TENARIS, S.A.
(Translation of Registrant's name into English)

TENARIS, S.A
29, Avenue de la Porte-Neuve 3rd floor L-2227 Luxembourg
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or 40-F.

Form 20-F $\_$Form 40-F $\qquad$

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12G3-2(b) under the Securities Exchange Act of 1934.

Yes $\qquad$ No $\quad \underline{\sim}$

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-_

The attached material is being furnished to the Securities and Exchange Commission pursuant to Rule 13a-16 and Form 6-K under the Securities Exchange Act of 1934, as amended. This report contains Tenaris's Press Release announcing 2019 Second Quarter Results.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: July 31, 2019

Tenaris, S.A.

By: /s/ Cecilia Bilesio
Cecilia Bilesio
Corporate Secretary

## Press Release

Giovanni Sardagna
Tenaris
1-888-300-5432
www.tenaris.com

## Tenaris Announces 2019 Second Quarter Results

The financial and operational information contained in this press release is based on unaudited consolidated condensed interim financial statements presented in U.S. dollars and prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standard Board and adopted by the European Union, or IFRS. Additionally, this press release includes non-IFRS alternative performance measures i.e., EBITDA, Free Cash Flow and Net cash / debt. See exhibit I for more details on these alternative performance measures.

Luxembourg, July 31, 2019. - Tenaris S.A. (NYSE, Buenos Aires and Mexico: TS and MTA Italy: TEN) ("Tenaris") today announced its results for the quarter ended June 30, 2019 in comparison with its results for the quarter ended June 30, 2018.

Summary of 2019 Second Quarter Results
(Comparison with first quarter 2019 and second quarter of 2018)

|  | 2Q 2019 | 1Q 2019 |  | 2Q 2018 |
| :--- | ---: | ---: | ---: | ---: |
| Net sales (\$ million) | 1,918 | 1,872 | $2 \%$ | 1,788 |
| Operating income (\$ million) | 234 | 259 | $(9 \%)$ | 222 |
| Net income (\$ million) | 240 | 243 | $(1 \%)$ | 166 |
| Shareholders' net income (\$ million) | 241 | 243 | $(1 \%)$ | $5 \%$ |
| Earnings per ADS (\$) | 0.41 | 0.41 | $(1 \%)$ | $44 \%$ |
| Earnings per share (\$) | 0.20 | 0.21 | $(1 \%)$ | 0.29 |
| EBITDA (\$ million) | 370 | 390 | $(5 \%)$ | $43 \%$ |
| EBITDA margin (\% of net sales) | $19.3 \%$ | $20.9 \%$ |  | 363 |

In the second quarter of 2019, sales rose $2 \%$ quarter-on-quarter, as higher sales in Mexico and various Eastern Hemisphere markets compensated for a seasonal decline in sales in Canada. Operating income declined $9 \%$ quarter on quarter resulting from the non-repetition of the $\$ 15$ million tariff recovery recorded in the previous quarter and higher maintenance costs associated with a major overhaul of our facilities in Mexico. Net income amounted to $12.5 \%$ of sales.

During the quarter, our free cash flow amounted to $\$ 245$ million, as we continued to reduce our working capital in the amount of $\$ 147$ million. Following a dividend payment of $\$ 331$ million in May 2019, we maintained a net cash position (i.e., cash, other current and non-current investments less total borrowings) of $\$ 706$ million at the end of the quarter.

As previously announced on June 11, 2019, effective as of August 5, 2019, Ms. Alicia Mondolo will assume the position of Chief Financial Officer, replacing Edgardo Carlos.

## Market Background and Outlook

In the USA, drilling activity has slowed down and is likely to remain around the present level as oil and gas prices have been subdued and operators maintain a disciplined approach to capital expenditures. In Canada, drilling activity remains well down on last year with no recovery expected before the end of the year.

In Latin America, drilling activity is expected to remain at current levels until the end of the year amid uncertainty about elections in Argentina and the financial position of Pemex.

In the eastern Hemisphere, drilling activity continues to improve, led by gas developments in the Middle East, and a gradual recovery in some offshore basins.

In the third quarter, our sales will be affected by lower average selling prices, seasonal factors and the impact of major maintenance stoppages amplified by the triennial intervention in Mexico, before recovering in the fourth quarter. We expect to mitigate most of the impact of lower average selling prices with lower costs and complete the year with an overall EBITDA margin similar to that of 2018.

## Tubes

The following table indicates, for our Tubes business segment, sales volumes of seamless and welded pipes for the periods indicated below:

| Tubes Sales volume (thousand metric tons) | 2Q 2019 | 1Q 2019 |  | 2Q 2018 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Seamless | 674 | 640 | $5 \%$ | 689 | $(2 \%)$ |
| Welded | 173 | 184 | $(6 \%)$ | 146 | $19 \%$ |
| Total | $\mathbf{8 4 6}$ | $\mathbf{8 2 4}$ | $\mathbf{3 \%}$ | $\mathbf{8 3 4}$ | $\mathbf{1 \%}$ |

The following table indicates, for our Tubes business segment, net sales by geographic region, operating income and operating income as a percentage of net sales for the periods indicated below:

| Tubes | 2Q 2019 | 1Q 2019 | 2Q 2018 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Net sales - \$ million) |  |  |  |  |  |
| North America | 863 | 893 | (3\%) | 827 | 4\% |
| South America | 337 | 330 | 2\% | 310 | 9\% |
| Europe | 194 | 158 | 22\% | 179 | 9\% |
| Middle East \& Africa | 315 | 301 | 5\% | 299 | 5\% |
| Asia Pacific | 105 | 81 | 29\% | 71 | 47\% |
| Total net sales (\$ million) | 1,814 | 1,763 | 3\% | 1,686 | 8\% |
| Operating income (\$ million) | 216 | 238 | (9\%) | 197 | 10\% |
| Operating margin (\% of sales) | 11.9\% | 13.5\% |  | 11.7\% |  |

Net sales of tubular products and services increased 3\% sequentially and $8 \%$ year on year. Sales increased in all regions except North America, in line with the increase in volumes as average selling prices remained flat. In North America sales declined $3 \%$ following the decline in Canada due to the spring breakup season, largely offset by higher sales in Mexico. In South America we had higher sales of conductor casing in Brazil. In Europe we had a strong quarter in the North Sea and higher sales of line pipe to distributors. In the Middle East and Africa sales increased due to higher sales in Kuwait, UAE and Northern Africa. In Asia Pacific, sales increased due to higher sales in China and Indonesia.

Operating results from tubular products and services decreased $9 \%$ sequentially, from a gain of $\$ 238$ million in the previous quarter to a gain of $\$ 216$ million in the second quarter of 2019. Despite the increase in revenues, our operating margin decreased 160 basis points mainly due to flat average selling prices despite higher costs (resulting principally from the non-repetition of the $\$ 15$ million tariff recovery recorded in the previous quarter and higher maintenance costs associated with a major overhaul of our facilities in Mexico).

## Others

The following table indicates, for our Others business segment, net sales, operating income and operating income as a percentage of net sales for the periods indicated below:

| Others | 2Q 2019 | 1Q 2019 | 2Q 2018 |  |
| :--- | ---: | ---: | ---: | ---: |
| Net sales (\$ million) | 104 | 109 | $(5 \%)$ |  |
| Operating income (\$ million) | 18 | 21 | $(12 \%)$ |  |
| Operating income (\% of sales) | $17.7 \%$ | $19.1 \%$ | 25 | $(27 \%)$ |

Net sales of other products and services decreased $5 \%$ sequentially and increased $1 \%$ compared to the second quarter of 2018. The sequential decrease is mainly related to lower sales of energy and scrap.

Selling, general and administrative expenses, or SG\&A, amounted to $\$ 339$ million, or $17.7 \%$ of net sales, in the second quarter of 2019, compared to $\$ 345$ million, $18.5 \%$ in the previous quarter and $\$ 338$ million, $18.9 \%$ in the second quarter of 2018. Sequentially SG\&A decreased $2 \%$ due to lower allowance for doubtful accounts and logistic costs, partially offset by higher consultancy fees, general expenses and provisions for contingencies.

Financial results amounted to a loss of $\$ 6$ million in the second quarter of 2019, compared to a gain of $\$ 24$ million in the previous quarter and a gain of $\$ 39$ million in the second quarter of 2018, as during the 2Q 2019 there was a general appreciation of our most significant currencies versus the U.S. dollar, while in the previous quarter there was a significant depreciation of the Argentine peso. The loss of the quarter corresponds mainly to an FX loss of $\$ 8$ million; $\$ 5$ million loss related to the Japanese Yen appreciation mainly on newly recorded leasing liabilities (after adoption of IFRS 16), \$1 million loss related to the Argentine peso appreciation on trade, social and fiscal payables at Argentine subsidiaries which functional currency is the U.S. dollar and $\$ 1$ million loss on Euro denominated intercompany liabilities due to the appreciation of the Euro.

Equity in earnings of non-consolidated companies amounted to $\$ 26$ million in the second quarter of 2019, compared to $\$ 29$ million in the previous quarter and $\$ 41$ million in the second quarter of last year. These results are mainly derived from our equity investment in Ternium (NYSE:TX).

Income tax charge amounted to $\$ 15$ million in the second quarter of 2019, compared to $\$ 70$ million in the previous quarter and $\$ 135$ million in the second quarter of last year. During the quarter, our income tax charge was reduced mainly by the effect of the Argentine peso revaluation on the tax base at our Argentine subsidiaries which have U.S. dollar as their functional currency, and the application of the fiscal inflation adjustment in Argentine subsidiaries( $\sim 25$ million).

Net cash provided by operating activities during the second quarter of 2019 was $\$ 342$ million, compared to $\$ 548$ million in the first quarter of 2019 and $\$ 351$ million in the second quarter of last year. During the second quarter of 2019 we generated $\$ 147$ million from the reduction in working capital.

Free cash flow amounted to $\$ 245$ million after capital expenditures of $\$ 97$ million. Following a dividend payment of $\$ 331$ million in May 2019, we maintained a net cash position (i.e., cash, other current and non-current investments, derivatives hedging borrowings and investments less total borrowings) of $\$ 706$ million at the end of the quarter.

Analysis of 2019 First Half Results

|  | 6M 2019 | 6M 2018 | Increase/(Decrease) |
| :---: | :---: | :---: | :---: |
| Net sales (\$ million) | 3,790 | 3,655 | 4\% |
| Operating income (loss) (\$ million) | 494 | 435 | 14\% |
| Net income (\$ million) | 482 | 402 | 20\% |
| Shareholders' net income (\$ million) | 484 | 403 | 20\% |
| Earnings per ADS (\$) | 0.82 | 0.68 | 20\% |
| Earnings per share (\$) | 0.41 | 0.34 | 20\% |
| EBITDA (\$ million) | 760 | 717 | 6\% |
| EBITDA margin (\% of net sales) | 20.1\% | 19.6\% |  |

Our sales in the first half of 2019 increased 4\% compared to the first half of 2018. While volumes sold declined 6\%, average selling prices increased $10 \%$ as the proportion of seamless pipes sold increased after completion of deliveries to Zohr project in the Middle East and Africa region. Sales increased in all regions, except in the Middle East and Africa. EBITDA increased $6 \%$ to $\$ 760$ million in the first half of 2019 compared to $\$ 717$ million in the first half of 2018, following the increase in sales. Net income attributable to owners of the parent during the first half of 2019 was $\$ 484$ million or $\$ 0.82$ per ADS, which compares with $\$ 403$ million or $\$ 0.68$ per ADS in the first half of 2018. The improvement in net income mainly reflects a better operating environment together with a lower income tax, partially offset by lower financial results and results from associated companies.

Cash flow provided by operating activities amounted to $\$ 890$ million during the first half of 2019, including a reduction in working capital of $\$ 346$ million. Following a dividend payment of $\$ 331$ million in May 2019, and capital expenditures of $\$ 183$ million during the first half of 2019, we maintained a positive net cash position (i.e., cash, other current and non-current investments, derivatives hedging borrowings and investments less total borrowings) of $\$ 706$ million at the end of June 2019.

The following table shows our net sales by business segment for the periods indicated below:

| Net sales (\$ million) | 6M 2019 |  | 6M 2018 |  | Increase/(Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Tubes | 3,578 | 94\% | 3,452 | 94\% | 4\% |
| Others | 212 | 6\% | 203 | 6\% | 5\% |
| Total | 3,790 | 100\% | 3,655 | 100\% | 4\% |

## Tubes

The following table indicates, for our Tubes business segment, sales volumes of seamless and welded pipes for the periods indicated below:

| Tubes Sales volume (thousand metric tons) | $\mathbf{6 M}$ | $\mathbf{2 0 1 9}$ | $\mathbf{6 M} \mathbf{2 0 1 8}$ |
| :--- | :---: | :---: | :---: |
| Seamless | 1,314 | Increase/(Decrease) |  |
| Welded | 357 | $\mathbf{1 , 3 4 0}$ | $(2 \%)$ |
| Total | $\mathbf{1 , 6 7 1}$ | $\mathbf{1 , 7 7 1}$ | $(17 \%)$ |
| $\mathbf{( 6 \% )}$ |  |  |  |

The following table indicates, for our Tubes business segment, net sales by geographic region, operating income and operating income as a percentage of net sales for the periods indicated below:

| Tubes | 6M 2019 | 6M 2018 | Increase/(Decrease) |
| :---: | :---: | :---: | :---: |
| (Net sales - \$ million) |  |  |  |
| North America | 1,757 | 1,634 | 8\% |
| South America | 667 | 595 | 12\% |
| Europe | 352 | 331 | 6\% |
| Middle East \& Africa | 616 | 755 | (18\%) |
| Asia Pacific | 186 | 137 | 36\% |
| Total net sales (\$ million) | 3,578 | 3,452 | 4\% |
| Operating income (\$ million) | 455 | 391 | 16\% |
| Operating income (\% of sales) | 12.7\% | 11.3\% |  |

Net sales of tubular products and services increased $4 \%$ to $\$ 3,578$ million in the first half of 2019, compared to $\$ 3,452$ million in the first half of 2018, as a reduction of $6 \%$ in volumes was offset by an increase in average selling prices as the proportion of seamless pipes increased following the completion of deliveries of welded pipes to Zohr project offshore Egypt. The increase in sales came from all regions, except the Middle East and Africa. In the first half of 2019, the average number of active drilling rigs, or rig count grew $3 \%$ worldwide compared to the first half of 2018. Rig count in the United States and Canada declined $3 \%$, while in the rest of the world the rig count grew $10 \%$ year on year.

Operating results from tubular products and services increased 16\%, from $\$ 391$ million in the first half of 2018, to $\$ 455$ million in the first half of 2019. Results improved following an increase in sales and in margins due a richer mix of products sold.

## Others

The following table indicates, for our Others business segment, net sales, operating income and operating income as a percentage of net sales for the periods indicated below:

| Others | 6M 2019 | 6M 2018 | Increase/(Decrease) |
| :--- | ---: | ---: | ---: |
| Net sales (\$ million) | 212 | 203 | $5 \%$ |
| Operating income (\$ million) | 39 | 44 | $(11 \%)$ |
| Operating margin (\% of sales) | $18.4 \%$ | $21.6 \%$ |  |

Net sales of other products and services increased 5\% to $\$ 212$ million in the first half of 2019, compared to $\$ 203$ million in the first half of 2018, mainly due to higher sales of sucker rods.

Operating income from other products and services decreased from $\$ 44$ million in the first half of 2018 to $\$ 39$ million in the first half of 2019 due to a decrease in operating margin from $22 \%$ to $18 \%$.

Selling, general and administrative expenses, or SG\&A, amounted to $\$ 684$ million in the first half of 2019, representing $18 \%$ of sales, and $\$ 687$ million in the first half of 2018, representing $19 \%$ of sales.

Financial results amounted to a gain of $\$ 18$ million in the first half of 2019, compared to a gain of $\$ 31$ million in the first half of 2018. The gain in the first half of 2019 corresponds mainly to an FX gain of $\$ 18$ million; $\$ 19$ million related to the Argentine peso devaluation on Peso denominated financial, trade, social and fiscal payables at Argentine subsidiaries which functional currency is the U.S. dollar. The gain in the first half of 2018 corresponds mainly to a gain of $\$ 19$ million related to the Argentine peso devaluation and $\$ 14$ million related to the Euro depreciation on Euro denominated intercompany liabilities (of which $\$ 13$ million were offset in the currency translation reserve in equity).

Equity in earnings of non-consolidated companies generated a gain of $\$ 55$ million in the first half of 2019, compared to a gain of $\$ 87$ million in the first half of 2018. These results are mainly derived from our equity investment in Ternium (NYSE:TX).

Income tax amounted to a charge of $\$ 85$ million in the first half of 2019, compared to $\$ 151$ million in the first half of 2018 . The income tax charge in the first half of 2018 was affected by the Mexican and Argentine peso devaluation on the tax base at our Mexican and Argentine subsidiaries which have the U.S. dollar as their functional currency. During the first half of 2019, our income tax charge was reduced mainly by the application of the fiscal inflation adjustment in Argentine subsidiaries( $\sim 32$ million).

## Cash Flow and Liquidity of 2019 First Half

Net cash provided by operating activities during the first half of 2019 amounted to $\$ 890$ million (including a reduction in working capital of $\$ 346$ million), compared to cash provided by operations of $\$ 322$ million (net of an increase in working capital of $\$ 358$ million) in the first half of 2018.

Capital expenditures amounted to $\$ 183$ million in the first half of 2019, compared to $\$ 196$ million in the first half of 2018. Free cash flow amounted to $\$ 707$ million in the first half of 2019.

Following a dividend payment of $\$ 331$ million in May 2019, our financial position at June 30, 2019, amounted to a net cash position (i.e., cash, other current and non-current investments, derivatives hedging borrowings and investments less total borrowings) of $\$ 706$ million.

## Tenaris Files Half-Year Report

Tenaris S.A. announces that it has filed its half-year report for the six-month period ended June 30, 2019 with the Luxembourg Stock Exchange. The half-year report can be downloaded from the Luxembourg Stock Exchange's website at www.bourse.lu and from Tenaris's website at www.tenaris.com/investors.

Holders of Tenaris's shares and ADSs, and any other interested parties, may request a hard copy of the half-year report, free of charge, at 1-888-300-5432 (toll free from the United States) or 52-229-989-1159 (from outside the United States).

## Conference call

Tenaris will hold a conference call to discuss the above reported results, on August 1, 2019, at 9:00 a.m. (Eastern Time). Following a brief summary, the conference call will be opened to questions. To access the conference call dial in +18667891656 within North America or +16304891502 Internationally. The access number is " 2147716 ". Please dial in 10 minutes before the scheduled start time. The conference call will be also available by webcast at www.tenaris.com/investors

A replay of the conference call will be available on our webpage http://ir.tenaris.com/ or by phone from 12.00 pm ET on August 1 through 12.00 pm on August 9, 2019. To access the replay by phone, please dial 8558592056 or 4045373406 and enter passcode " 2147718 " when prompted.

Some of the statements contained in this press release are "forward-looking statements". Forward-looking statements are based on management's current views and assumptions and involve known and unknown risks that could cause actual results, performance or events to differ materially from those expressed or implied by those statements. These risks include but are not limited to risks arising from uncertainties as to future oil and gas prices and their impact on investment programs by oil and gas companies.

## Consolidated Condensed Interim Income Statement

all amounts in thousands of U.S. dollars)

Continuing operations
Net sales
Cost of sales
Gross profit
Selling, general and administrative expenses
Other operating income (expense), net
Operating income

| Three-month period ended June 30, |  | Six-month period ended June 30, |  |
| :---: | :---: | :---: | :---: |
| 2019 | 2018 | 2019 | 2018 |
| Unaudited |  | Unaudited |  |
| 1,917,965 | 1,788,484 | 3,789,724 | 3,654,719 |
| $(1,342,819)$ | $(1,226,557)$ | $(2,614,618)$ | $(2,532,063)$ |
| 575,146 | 561,927 | 1,175,106 | 1,122,656 |
| $(338,608)$ | $(337,574)$ | $(683,974)$ | $(687,208)$ |
| $(2,050)$ | $(1,917)$ | 2,372 | (815) |
| 234,488 | 222,436 | 493,504 | 434,633 |
| 12,736 | 9,609 | 23,197 | 18,982 |
| $(11,287)$ | $(10,422)$ | $(18,269)$ | $(20,596)$ |
| $(7,585)$ | 39,383 | 13,330 | 32,317 |
| 228,352 | 261,006 | 511,762 | 465,336 |
| 26,289 | 40,920 | 55,424 | 86,946 |
| 254,641 | 301,926 | 567,186 | 552,282 |
| $(14,942)$ | $(135,454)$ | $(84,898)$ | $(150,576)$ |
| 239,699 | 166,472 | 482,288 | 401,706 |

Attributable to:
Owners of the parent
Non-controlling interests

| 241,486 | 168,328 | 484,365 | 403,311 |
| ---: | ---: | ---: | ---: |
| $(1,787)$ | $(1,856)$ | $(2,077)$ | $(1,605)$ |
| $\mathbf{2 3 9 , 6 9 9}$ | $\mathbf{1 6 6 , 4 7 2}$ | $\mathbf{4 8 2 , 2 8 8}$ | $\mathbf{4 0 1 , 7 0 6}$ |

## Consolidated Condensed Interim Statement of Financial Position

| (all amounts in thousands of U.S. dollars) | At June 30, 2019 |  | At December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Unaudited |  |  |  |
| ASSETS |  |  |  |  |
| Non-current assets |  |  |  |  |
| Property, plant and equipment, net | 6,173,577 |  | 6,063,908 |  |
| Intangible assets, net | 1,575,561 |  | 1,465,965 |  |
| Right-of-use assets, net | 230,084 |  | - |  |
| Investments in non-consolidated companies | 862,905 |  | 805,568 |  |
| Other investments | 26,941 |  | 118,155 |  |
| Deferred tax assets | 205,806 |  | 181,606 |  |
| Receivables, net | 156,173 | 9,231,047 | 151,905 | 8,787,107 |
| Current assets |  |  |  |  |
| Inventories, net | 2,432,657 |  | 2,524,341 |  |
| Receivables and prepayments, net | 133,878 |  | 155,885 |  |
| Current tax assets | 125,412 |  | 121,332 |  |
| Trade receivables, net | 1,481,076 |  | 1,737,366 |  |
| Derivative financial instruments | 16,696 |  | 9,173 |  |
| Other investments | 360,694 |  | 487,734 |  |
| Cash and cash equivalents | 1,201,987 | 5,752,400 | 428,361 | 5,464,192 |
| Total assets |  | 14,983,447 |  | 14,251,299 |
| EQUITY |  |  |  |  |
| Capital and reserves attributable to owners of the parent |  | 11,941,498 |  | 11,782,882 |
| Non-controlling interests |  | 208,698 |  | 92,610 |
| Total equity |  | 12,150,196 |  | 11,875,492 |
| LIABILITIES |  |  |  |  |
| Non-current liabilities |  |  |  |  |
| Borrowings | 49,375 |  | 29,187 |  |
| Lease liabilities | 193,057 |  | - |  |
| Deferred tax liabilities | 355,302 |  | 379,039 |  |
| Other liabilities | 240,749 |  | 213,129 |  |
| Provisions | 37,828 | 876,311 | 36,089 | 657,444 |
| Current liabilities |  |  |  |  |
| Borrowings | 844,926 |  | 509,820 |  |
| Lease liabilities | 34,431 |  | , |  |
| Derivative financial instruments | 1,960 |  | 11,978 |  |
| Current tax liabilities | 121,101 |  | 250,233 |  |
| Other liabilities | 241,704 |  | 165,693 |  |
| Provisions | 32,023 |  | 24,283 |  |
| Customer advances | 44,075 |  | 62,683 |  |
| Trade payables | 636,720 | 1,956,940 | 693,673 | 1,718,363 |
| Total liabilities |  | 2,833,251 |  | 2,375,807 |
| Total equity and liabilities |  | 14,983,447 |  | 14,251,299 |

(all amounts in thousands of U.S. dollars)
Cash flows from operating activities
Income for the period
Adjustments for:
Depreciation and amortization
Income tax accruals less payments
Equity in earnings of non-consolidated companies
Interest accruals less payments, net
Changes in provisions
Changes in working capital
Currency translation adjustment and others
Net cash provided by operating activities
Cash flows from investing activities
Capital expenditures
Changes in advance to suppliers of property, plant and equipment
Acquisition of subsidiaries, net of cash acquired
Loan to non-consolidated companies
Repayment of loan by non-consolidated companies
Proceeds from disposal of property, plant and equipment and intangible assets
Dividends received from non-consolidated companies
Changes in investments in securities
Net cash (used in) provided by investing activities
Cash flows from financing activities
Dividends paid
Dividends paid to non-controlling interest in subsidiaries
Changes in non-controlling interests
Payments of lease liabilities
Proceeds from borrowings
Repayments of borrowings
Net cash (used in) financing activities

Increase in cash and cash equivalents
Movement in cash and cash equivalents
At the beginning of the period
Effect of exchange rate changes
Increase in cash and cash equivalents
At June 30,

| Three-month period ended June 30, |  | Six-month period ended June 30, |  |
| :---: | :---: | :---: | :---: |
| 2019 | 2018 | 2019 | 2018 |
| Unaudited |  | Unaudited |  |
| 239,699 | 166,472 | 482,288 | 401,706 |
| 135,220 | 140,401 | 266,555 | 282,203 |
| $(164,370)$ | 92,667 | $(154,419)$ | 67,851 |
| $(26,289)$ | $(40,920)$ | $(55,424)$ | $(86,946)$ |
| (855) | 6,155 | (295) | 6,775 |
| 2,844 | $(7,148)$ | 974 | $(5,621)$ |
| 146,556 | $(28,220)$ | 346,045 | $(357,655)$ |
| 9,496 | 21,835 | 4,193 | 13,362 |
| 342,301 | 351,242 | 889,917 | 321,675 |


| $(97,378)$ | $(103,793)$ | $(183,064)$ | $(195,731)$ |
| ---: | ---: | ---: | ---: |
| 1,535 | 4,632 | 2,036 | 4,218 |
| - | - | $(132,845)$ | - |
| - | $(1,320)$ | - | $(3,520)$ |
| - | 3,520 | 40,470 | 5,470 |
| 474 | 1,224 | 736 | 2,708 |
| 28,974 | 25,722 | 28,974 | 25,722 |
| 163,129 | 311,462 | 229,906 | 396,078 |
| $\mathbf{9 6 , 7 3 4}$ | $\mathbf{2 4 1 , 4 4 7}$ | $\mathbf{( 1 3 , 7 8 7})$ | $\mathbf{2 3 4 , 9 4 5}$ |


| $(330,550)$ | $(330,550)$ | $(330,550)$ | $(330,550)$ |
| ---: | ---: | ---: | ---: |
| $(672)$ | $(1,108)$ | $(672)$ | $(1,108)$ |
| - | $(1)$ | 1 | $(1)$ |
| $(9,276)$ | - | $(19,447)$ | - |
| 460,320 | 298,296 | 644,716 | 576,007 |
| $(274,042)$ | $(448,811)$ | $(413,094)$ | $(696,852)$ |
| $\mathbf{( 1 5 4 , 2 2 0 )}$ | $\mathbf{( 4 8 2 , 1 7 4 )}$ | $\mathbf{( 1 1 9 , 0 4 6 )}$ | $\mathbf{( 4 5 2 , 5 0 4 )}$ |
|  |  |  |  |
| $\mathbf{2 8 4 , 8 1 5}$ | $\mathbf{1 1 0 , 5 1 5}$ | $\mathbf{7 5 7 , 0 8 4}$ | $\mathbf{1 0 4 , 1 1 6}$ |
|  |  |  |  |
| 897,502 | 324,741 | 426,717 | 330,090 |
| 700 | $(8,000)$ | $(784)$ | $(6,950)$ |
| 284,815 | 110,515 | 757,084 | 104,116 |
| $\mathbf{1 , 1 8 3 , 0 1 7}$ | $\mathbf{4 2 7 , 2 5 6}$ | $\mathbf{1 , 1 8 3 , 0 1 7}$ | $\mathbf{4 2 7 , 2 5 6}$ |

## Exhibit I - Alternative performance measures

EBITDA, Earnings before interest, tax, depreciation and amortization.

EBITDA provides an analysis of the operating results excluding depreciation and amortization and impairments, as they are non-cash variables which can vary substantially from company to company depending on accounting policies and the accounting value of the assets. EBITDA is an approximation to pretax operating cash flow and reflects cash generation before working capital variation. EBITDA is widely used by investors when evaluating businesses (multiples valuation), as well as by rating agencies and creditors to evaluate the level of debt, comparing EBITDA with net debt.

EBITDA is calculated in the following manner:

EBITDA= Operating results + Depreciation and amortization + Impairment charges/(reversals).

|  | Three-month period ended June 30, |  | Six-month period ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2019 | 2018 | 2019 | 2018 |
| Operating income | 234,488 | 222,436 | 493,504 | 434,633 |
| Depreciation and amortization | 135,220 | 140,401 | 266,555 | 282,203 |
| EBITDA | 369,708 | 362,837 | 760,059 | 716,836 |

## Free Cash Flow

Free cash flow is a measure of financial performance, calculated as operating cash flow less capital expenditures. FCF represents the cash that a company is able to generate after spending the money required to maintain or expand its asset base.

Free cash flow is calculated in the following manner:
Free cash flow $=$ Net cash (used in) provided by operating activities - Capital expenditures.
(all amounts in thousands of U.S. dollars)

Net cash provided by (used in) operating activities
Capital expenditures
Free cash flow

| Three-month period ended June <br> $\mathbf{3 0}$, |  | Six-month period ended June 30, |  |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 0 1 9}$ |  | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ |

## Net Cash / (Debt)

This is the net balance of cash and cash equivalents, other current investments and fixed income investments held to maturity less total borrowings. It provides a summary of the financial solvency and liquidity of the company. Net cash / (debt) is widely used by investors and rating agencies and creditors to assess the company's leverage, financial strength, flexibility and risks.

Net cash/ debt is calculated in the following manner:

Net cash= Cash and cash equivalents + Other investments (Current and Non-Current)+/- Derivatives hedging borrowings and investments- Borrowings (Current and Non-Current).
(all amounts in thousands of U.S. dollars)
Cash and cash equivalents
Other current investments

| At June 30, |  |
| ---: | ---: |
| $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| $1,201,987$ | 427,960 |
| 360,694 | 730,240 |
| 22,800 | 192,613 |
| 15,051 | $(87,806)$ |
| $(894,301)$ | $(840,495)$ |
| $\mathbf{7 0 6 , 2 3 1}$ | $\mathbf{4 2 2 , 5 1 2}$ |

