

# Press Release

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## **Tenaris Announces 2010 First Quarter Results**

The financial and operational information contained in this press release is based on unaudited consolidated condensed interim financial statements prepared in accordance with International Financial Reporting Standards (IFRS) and presented in U.S. dollars.

Luxembourg, May 5, 2010. - Tenaris S.A. (NYSE, Buenos Aires and Mexico: TS and MTA Italy: TEN) ("Tenaris") today announced its results for the quarter ended March 31, 2010 with comparison to its results for the quarter ended March 31, 2009.

### Summary of 2010 First Quarter Results

	Q1 2010	Q4 2009		Q1 2009	
Net sales (US\$ million)	1,638.7	1,847.2	(11%)	2,434.3	(33%)
Operating income (US\$ million)	309.3	330.6	(6%)	685.6	(55%)
Net income (US\$ million)	222.2	240.8	(8%)	393.1	(43%)
Shareholders' net income (US\$ million)	219.5	222.4	(1%)	366.0	(40%)
Earnings per ADS (US\$)	0.37	0.38	(1%)	0.62	(40%)
Earnings per share (US\$)	0.19	0.19	(1%)	0.31	(40%)
EBITDA (US\$ million)	435.4	459.6	(5%)	807.4	(46%)
EBITDA margin (% of net sales)	27%	25%		33%	

#### (Comparison with fourth and first quarters of 2009)

Our first quarter results were affected by a significant decline in the results of our Projects operating segment, where quarterly sales were lower than at any time in the last three years. In our principal Tubes operating segment, operating income increased sequentially as lower costs resulting from operating efficiencies offset a decline in average selling prices. Sales continued to recover strongly in North America and sales in the Middle East and Africa should recover from this quarter's low in the following quarters.

Cash flow from operations remained positive and we reduced our investment in working capital by a further US\$124.2 million. Our net cash position (total financial debt less cash and other current investments) reached US\$947.4 million at March 31, 2010.

#### **Market Background and Outlook**

During the first quarter of 2010, global oil prices remained stable with an upwards tendency supporting investment activity in most regions. North American gas prices, however, have continued to fluctuate at relatively low levels and declined towards the end of the quarter reflecting prolific levels of production in shale gas fields.

Drilling activity, as measured by the count of active drilling rigs published by Baker Hughes, has increased both in international markets and in North America. The international rig count in the first quarter increased 5% over that of the fourth quarter of 2009 and the US and Canadian rig counts for the first quarter were 21% and 69% higher respectively than the corresponding rig counts for the fourth quarter of 2009.

With activity levels recovering and inventories at more reasonable levels, we expect sales in our Tubes operating segment in the coming quarters to increase in most regions, particularly in North America and the Middle East and Africa. Sales in our Projects segment, however, will continue to be affected by low shipment levels in the following two quarters but should recover in the fourth quarter.

Steelmaking raw material and steel costs have risen significantly in the year to date. Iron ore prices have risen particularly strongly. Major steelmakers have accepted quarterly pricing of iron ore in accordance with spot market prices putting an end to 40 years of annual contract pricing. This is likely to lead to increased volatility in raw material prices. Pipe prices are also increasing but so far not at the same rate as raw material increases. Nevertheless, we expect that pipe prices will continue to increase and that we will be able to maintain our operating margins throughout the year.

#### **Annual General Meeting of Shareholders**

The annual general meeting of shareholders of the Company will take place at 11:00 am on June 2, 2010 in Luxembourg. The notice and agenda for the meeting, the shareholder meeting brochure and proxy statement together with the Company's 2009 annual report can be downloaded from our website at <u>www.tenaris.com/investors</u> and may be obtained on request by calling (352) 26-47-89-78 (within Luxembourg), 1-800-555-2470 (within the USA) or + 1-267-468-0786 (within any other jurisdiction).

#### Analysis of 2010 First Quarter Results

Sales volume (metric tons)	Q1 2010	Q1 2009	Increase/(Decrease)
Tubes – Seamless	467,000	579,000	(19%)
Tubes – Welded	139,000	110,000	26%
Tubes – Total	606,000	689,000	(12%)
Projects – Welded	34,000	84,000	(60%)
Total	640,000	773,000	(17%)
Tubes	Q1 2010	Q1 2009	Increase/(Decrease)
Net sales (\$ million)			
North America	676.4	1,015.8	(33%)
South America	203.0	249.3	(19%)
Europe	199.3	262.6	(24%)
Middle East & Africa	249.3	395.3	(37%)
Far East & Oceania	82.4	167.6	(51%)
Total net sales	1,410.4	2,090.6	(33%)
Cost of sales (% of sales)	59%	53%	
Operating income (\$ million)	279.1	641.3	(56%)
Operating income (% of sales)	20%	31%	

Net sales of tubular products and services decreased 33% to US\$1,410.4 million in the first quarter of 2010, compared to US\$2,090.6 million in the first quarter of 2009, reflecting a 12% reduction in sales volumes and a 23% reduction in average selling prices. In North America, sales declined in spite of higher demand for OCTG products due to lower selling prices and reduced demand for line pipe and mechanical products. Sales in South America were affected by lower demand in Venezuela and lower prices throughout the region. In Europe, although demand for mechanical tubes increased, sales were affected by lower prices and lower demand from energy related sectors. Sales in the Middle East and Africa were affected by lower shipments of OCTG and line pipe products. Sales in the Far East & Oceania were affected by lower shipments and lower prices throughout the region.

Projects	Q1 2010	Q1 2009	Increase/(Decrease)
Net sales (\$ million)	93.2	222.2	(58%)
Cost of sales (% of sales)	68%	70%	
Operating income (\$ million)	8.5	49.0	(83%)
Operating income (% of sales)	9%	22%	

Net sales of pipes for pipeline projects decreased 58% to US\$93.2 million in the first quarter of 2010, compared to US\$222.2 million in the first quarter of 2009, reflecting a lower level of shipments to gas and other pipeline projects in Brazil and Argentina. The decline in operating margin reflected the very low level of shipments during the quarter.

Others	Q1 2010	Q1 2009	Increase/(Decrease)
Net sales (\$ million)	135.1	121.5	11%
Cost of sales (% of sales)	73%	90%	
Operating income (\$ million)	21.7	(4.7)	562%
Operating income (% of sales)	16%	(4%)	

Net sales of other products and services increased 11% to US\$135.1 million in the first quarter of 2010, compared to US\$121.5 million in the first quarter of 2009. Operating margins recovered as sales increased and our electric conduit business in the USA returned to profit.

Selling, general and administrative expenses, or SG&A, increased as a percentage of net sales to 21.2% in the quarter ended March 31, 2010 compared to 15.9% in the corresponding quarter of 2009, mainly due to the effect of fixed expenses on lower revenues.

Net interest expenses decreased to US\$12.9 million in the first quarter of 2010 compared to US\$34.6 million in the same period of 2009.

Other financial results generated a gain of US\$7.7 million during the first quarter of 2010, compared to a loss of US\$36.4 million during the first quarter of 2009. These results largely reflect gains and losses on net foreign exchange transactions and the fair value of derivative instruments and are partially offset by changes to our net equity position. These gains and losses are mainly attributable to variations in the exchange rates between our subsidiaries' functional currencies (other than the US dollar) and the US dollar in accordance with IFRS.

**Equity in earnings of associated companies** generated a gain of US\$23.5 million in the first quarter of 2010, compared to a loss of US\$8.6 million in the first quarter of 2009. These results were derived mainly from our equity investment in Ternium (NYSE:TX).

**Income tax charges** totaled US\$105.4 million in the first quarter of 2010, equivalent to 35% of income from continuing operations before equity in earnings of associated companies and income tax, compared to US\$205.1 million, or 33% of income before equity in earnings of associated companies and income tax, in the first quarter of 2009. The income tax rate for our Mexican operations has increased during 2010 and this is likely to be reflected in a higher overall tax rate for the Company.

**Income attributable to minority interest** was US\$2.7 million in the first quarter of 2010, compared to US\$27.0 million in the corresponding quarter of 2009.

#### **Cash Flow and Liquidity**

Net cash provided by operations during the first quarter of 2010 was US\$436.3 million, compared to US\$763.4 million in the first quarter of 2009. Working capital decreased by US\$124.2 million during the quarter.

Capital expenditures amounted to US\$158.0 million for the first quarter of 2010, compared to US\$119.8 million in the first quarter of 2009. Our capital expenditures are likely to continue to increase during the year reflecting the progress of our new rolling mill in Mexico, and increased investments throughout our industrial system.

During the first quarter of 2010, our net cash position (total financial debt less cash and other current investments) increased by US\$271.6 million to reach US\$947.4 million at March 31, 2010.

#### **Registered Major Holders**

On May 5, 2010, Aberdeen Asset Management PLC's Fund Management Operating Subsidiaries informed Tenaris, pursuant to the Luxembourg Transparency Law, that as of April 30, 2010, it is deemed to be the beneficial owner of 59,077,316 ordinary shares of Tenaris, par value U.S.\$ 1.00 per share, representing 5.0% of Tenaris's issued and outstanding capital and votes.

Some of the statements contained in this press release are "forward-looking statements". Forwardlooking statements are based on management's current views and assumptions and involve known and unknown risks that could cause actual results, performance or events to differ materially from those expressed or implied by those statements. These risks include but are not limited to risks arising from uncertainties as to future oil and gas prices and their impact on investment programs by oil and gas companies.

(all amounts in thousands of U.S. dollars, unless otherwise stated)	Three-month period ended March 31,		
	2010	2009	
Continuing operations	(Unaudited)		
Net sales	1,638,721	2,434,288	
Cost of sales	(987,043)	(1,363,312)	
Gross profit	651,678	1,070,976	
Selling, general and administrative expenses	(347,387)	(387,080)	
Other operating income (expense), net	5,049	1,746	
Operating income	309,340	685,642	
Interest income	7,148	4,574	
Interest expense	(20,069)	(39,147)	
Other financial results	7,691	(36,359)	
Income before equity in earnings of associated companies and	224442	~ ~ ~ ~ ~ ~ ~	
income tax	304,110	614,710	
Equity in earnings (losses) of associated companies	23,526	(8,579)	
Income before income tax	327,636	606,131	
Income tax	(105,426)	(205,074)	
Income for continuing operations	222,210	401,057	
Discontinued operations			
Result for discontinued operations	-	(7,962)	
Income for the period	222,210	393,095	
Attributable to:			
Equity holders of the Company	219,549	366,047	
Minority interest	2,661	27,048	
	222,210	393,095	

## Consolidated Condensed Interim Income Statement

## Consolidated Condensed Interim Statement of Financial Position

(all amounts in thousands of U.S. dollars)	At March 31, 2010 (Unaudited)		At December 31, 2009	
ASSETS	(0.1000			
Non-current assets				
Property, plant and equipment, net	3,323,522		3,254,587	
Intangible assets, net	3,635,435		3,670,920	
Investments in associated companies	631,410		602,572	
Other investments	33,299		34,167	
Deferred tax assets	203,426		197,603	
Receivables	102,205	7,929,297	101,618	7,861,467
Current assets	102,203	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	101,010	,,001,407
Inventories	1,820,265		1,687,059	
Receivables and prepayments	225,421		220,124	
Current tax assets	194,079		260,280	
Trade receivables	1,170,072		1,310,302	
Available for sale assets	21,572			
Other investments	645,780		21,572	
		F 700 100	579,675	5 634 944
Cash and cash equivalents	1,631,919	5,709,108	1,542,829	5,621,841
Total assets	_	13,638,405		13,483,308
EQUITY				
Capital and reserves attributable to the				
Company's equity holders		9,322,599		9,092,164
Minority interest		619,934		628,672
Total equity	-	9,942,533	_	9,720,836
LIABILITIES				-,
Non-current liabilities				
Borrowings	653,770		655,181	
Deferred tax liabilities	839,869		860,787	
Other liabilities	196,845		192,467	
Provisions	84,669		80,755	
Trade payables	3,228	1,778,381	2,812	1,792,002
Current liabilities	5,220	1,770,501	2,012	1,752,002
Borrowings	676,572		791,583	
Current tax liabilities	286,498		306,539	
Other liabilities	221,326		192,190	
Provisions	30,142		28,632	
Customer advances	50,142 66,684			
	636,269	1 017 401	95,107 FFC 410	1 070 470
Trade payables	030,209	1,917,491	556,419	1,970,470
Total liabilities		3,695,872		3,762,472
Total equity and liabilities		13,638,405		13,483,308

## Consolidated Condensed Interim Statement of Cash Flows

	Three-month period ended March 31,	
(all amounts in thousands of U.S. dollars)	2010	2009
	(Unaudited)	
Cash flows from operating activities Income for the period Adjustments for:	222,210	393,095
Depreciation and amortization Income tax accruals less payments	126,028 (28,258)	121,741 (150,496)
Equity in (earnings) losses of associated companies Interest accruals less payments, net	(23,526) 9,047	8,459 24,167
Changes in provisions Changes in working capital	5,424 124,247	(11,475) 387,945
Other, including currency translation adjustment	1,100	(9,989)
Net cash provided by operating activities	436,272	763,447
Cash flows from investing activities		(110.020)
Capital expenditures Acquisitions and decrease of minority interest	(157,962) (27)	(119,829) (5,942)
Proceeds from disposal of property, plant and equipment and	(27)	(3,942)
intangible assets	2,910	2,579
Dividends and distributions received from associated companies	1,472	940
Investments in short terms securities	(66,105)	(17,250)
Net cash used in investing activities	(219,712)	(139,502)
Cash flows from financing activities		
Proceeds from borrowings	198,323	194,745
Repayments of borrowings	(307,045)	(340,683)
Net cash used in financing activities	(108,722)	(145,938)
Increase in cash and cash equivalents	107,838	478,007
Movement in cash and cash equivalents		
At the beginning of the period	1,528,707	1,525,022
Effect of exchange rate changes	(11,636)	(34,322)
Increase in cash and cash equivalents At March 31,	107,838 <b>1,624,909</b>	478,007 <b>1,968,707</b>
Cash and cash equivalents	At Marc	h 31
	2010	2009
Cash and bank deposits	1,631,919	1,980,586
Bank overdrafts	(7,010)	(11,879)
	1,624,909	1,968,707